

ANNUAL REPORT 2022-23

Note from the desk of Proprietrix

Namaste...

Training and Development (**T&D**) is one of fundamental ingredients for the continuing success of every organization, even more so, with the advent of Artificial Intelligence. T&D helps organizations to determine the extent to which their human assets are viable investments. At MERU, we strive to enhance the skill set and blend distinct synergies for the advantage of organizations.



At MERU, we aim to bring proficiency at all levels, from young professionals, existing

workforce, or veterans, who are desirous of staying abreast of new practices and improving their skills. MERU offers experienced professional trainers in General Management with a comprehensive understanding of best practices in their respective domains. MERU's training services focus on participant's time in experiential learning, rather than in dry and formal lectures.

This year, MERU completes its first year in operations. I am particularly gratified to note that in its infancy, MERU has carved out a niche for itself. The year 2022-2023 has been full of promises for MERU. While there are many milestones to be cherished, I have to mention some standout achievements since we began our journey in April 2022 include:

- Successful completion of 19 'General Management' programs for reputed Public Sector undertakings such as Chennai Petroleum Corporation Limited, Cochin Shipyard Limited, and National Small Industries Corporation Limited – A Government of India Enterprise (NSIC TSC)
- Registration as an MSME / NSIC Vendor
- Participation in the MSME / NSIC National Conclave
- Entering into a 'Memorandum of Understanding' with NSIC TSC as Professional Training Service Provider (PTSP)
- Participated in discussion on Naan Mudalvan scheme to get enlisted as Training Partners on Skill Development with Government of Tamil Nadu
- Participation in GeM Tenders

We, at MERU are enormously indebted to the staff and management of the aforementioned organisations for their continuous support and guidance in conducting our training programs for their employees/CISF/trainees at their factory/campus. We are specifically delighted to have signed an MoU with NSIC TSC as PTSP and special thanks to Mr. S. Venkatachalapathi, General Manager (SG), NSIC-TSC for providing this opportunity and enabling MERU to be a part of NSIC's mission towards the skill development and growth of small enterprises in India.

This would not have been possible, but for the unwavering trust and unstinted patronage provided by all our stakeholders. It would be remiss, if I did not mention the following professionals:

- Our highly qualified trainers Ms. Abi Shankari, Ms. Indumati Umesh, Ms. Bharathy, Mr. C Ravikumar, Ms. Madhu Malar, Ms. Gayathri, Ms. Uma Bhaskar, Ms. Sai Lakshmi, and Dr. Catherine
- Mr. P. Duraisamy, our Advisor for his cheerful support in mobilizing faculty, who made all this possible
- Mr. P. Prakash, PL Enterprises for his support and guidance on all GST related matters
- CAV. Ravi for preparing the Auditor's Report
- Mr. D. Dencil of Dsquare Graphics, for support and time spent in bringing out this Annual Report
- Mr. A. Robert of Salix Technology for updating and maintaining our website
- Dr. V. Chinnadurai, Sr. Consultant for his advice on programme design, contents & follow up
- Mr. K. Akhil, Advocate & Legal Advisor for his continuous support, guidance & encouragement at all stages

My special thanks to my Advisor Mr K. Ramesh who has been the inspiration and driving force for initiating, organizing and coordinating all these activities during the year.

Last but not least, I would like to thank all our well-wishers, friends, relatives, family members, who continue to provide valuable insights in our path of progress and journey of excellence.

I truly believe that MERU, with its seasoned repository of professionals and sustainable strategy, is well poised to prosper. With this great hope, we look forward to increased engagement in our mission of 'Skill Development' at all levels.

Jai Hind....

K. Raja Kuusei K. Rajakumari

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MIS VISION

Vision

To be a centre of excellence for purposeful learning in all related areas of management development.

Mission

- > To be a centre of excellence for purposeful learning in related areas of management development.
- > To capitalise and consolidate the intellectual competencies for value addition.
- To develop the participants towards a cross functional and multi-skills approach to functional issues.
- > To provide best qualified technical trainers to the needy industries at affordable fee.
- > To be the experts in supporting industries with trainers experienced in General management
- Safety and Health.
- > To be your Consultant and Partner in recognizing Human Resources as the most valuable
- > Asset and foster a culture of participation for mutual growth



Meru Consulting Plot No.13, Flat No: S1, KRS Kings Park, Vanasakthi Nagar, Extn-2, Kolathur, Chennai-600 099. Tel : 044-48534186 | Email : info@meruconsulting.in | www.meruconsulting.in



About Meru Consulting

With the varying work culture and ethics, there has been a rapid requirement for the management to function dynamically to obtain the anticipated results. Training and Development is one of the key strategic ingredient in performance improvement for the continuing success of every organization. T&D helps organizations to determine the extent to which, their human assets are viable investments. At Meru, we strive to blend these synergies for advantage of your organization.

Meru aims at, bringing proficiency at all levels, for young professionals, veterans wanting to stay abreast of new practices and for existing workforce seeking to improve their skills. Meru provides trainers especially in General Management with a comprehensive understanding of best practices in their respective fields. Meru's training services focuses on participant's time in experiential learning, rather than in dry and formal lectures. Meru can also work with your leadership team to identify training needs, to design, develop, implement, and evaluate training and development programs to meet your company's strategic objectives. Our experience and approach can shorten your development cycle and free you to focus on other areas. Our programs are customized to suit your Technical and Non-Technical training needs.

Meru's Objectives

- Developing a comprehensive framework to use knowledge as a strategic edge in the vibrant environment.
- Familiarizing the target group with latest knowledge and understanding of the concepts of strategic management approach.
- Gaining insights into techniques towards enhancing and fostering organizational learning capability.
- Appreciating and stimulating the Organizational process necessary for enhancing learning potential and knowledge base.

Vision

To be a centre of excellence for purposeful learning in all related areas of management development.

Mission

- To be a centre of excellence for purposeful learning in related areas of management development
- To capitalise and consolidate the intellectual competencies for value addition.
- To develop the participants towards a crossfunctional and multi-skills approach to functional issues.
- To provide best qualified technical trainers to the needy industries at affordable fee.
- To be the experts in supporting industries with trainers experienced in General management Safety and Health.
- To be your Consultant and Partner in recognizing Human Resources as the most valuable
- Asset and foster a culture of participation for mutual growth.



Our Training philosophy

Our Methodology

- Concept Inputs, Sharing of Case Studies
- Experiential Learning
- Group Discussions
- Reflection and experience sharing and
- Stimulating Exercise

Our Training Areas

- Refinery Management
- General Management
- Safety and Health
- Manual preparation-Technical and Non Technical

Our Team

Meru has a team of dedicated professional Trainers who are willing to decipher the nuances in general management, safety, Health who have many years of experience in teaching, industry and in implementing the HR project modules in India and abroad.

Suggestive duration of our programmes

I day / 3 days / 5 days or as per the needs.

About the MERU Logo

Mount Meru is a sacred mountain with five peaks. Meru is the mountain in Sanskrit. A pyramid is a structure very similar to mountain whose outer surfaces are triangular and converge to a single point at the top. The pyramid represents the sense of harmony and unity within ourselves and with the environment to which we aspire. A rainbow is an optical and meteorological phenomenon that is caused by both reflection and refraction of light in water droplets resulting in a spectrum of light appearing in the sky. It takes the form of a multicoloured arc. The symbol of Pyramid with Rainbow symbolizes the synergy that can embody the individual through the sense of harmony and unity coupled with the colours of life expresses our desire to excel in the field of HR.



Benefits

- Greater awareness of concepts
- Better understanding of nuances of success
- Improved discipline in the application of skills in teams
- Gaining insight into techniques and learning capabilities
- Will walk away with commitment, confidence and affirmation
- Achieve success and purpose towards themselves, their teams and their organization
 - Appreciation of the necessity of the integrated approaches to the business environment



Our General Management Training Modules

- Team Building Executive Coaching
- Creating High MoraleWork Place
- Business Organization Development
- Programmes
- Motivational Keynote note address
- Creativity
- **Business Skills**
- Leadership Styles & Dynamics
- **Negotiation Skills**
- Personal Effectiveness
- **TrainTheTrainer**
- Managerial Effectiveness
- **First time Managers**
- **Time Management**
- Customer focus and Sensitivity

- **Client Interfacing Skills**
- Campus to Corporate Transition Program
- Inter Personal Relationship Program.
- **Employee Induction Program.**
- **Creativity and Problem Solving**
- **Presentation Skills & Dynamics**
- **Business** Communication
- Supervisory Development Program
- Cross Cultural Sensitivity (Domestic &
- International Specific)
- **Business Etiquette**
- Achieving Meeting Excellence
- Interviewing Skills
- Occupational Counselling

Our specialized Training programmes

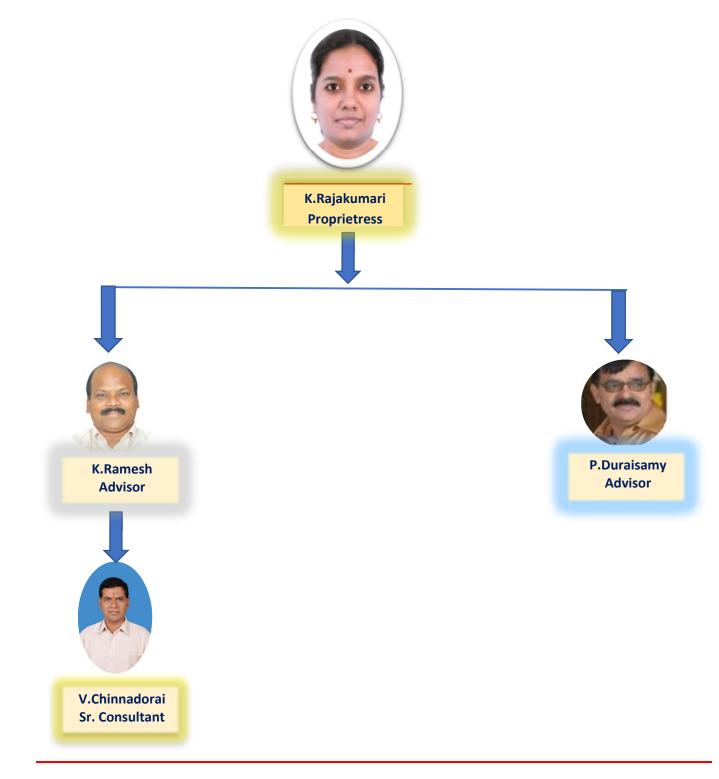
- ISO- EMS- Environment Management System
- ISO QMS- Quality management System
- ISO- OHSAS- Occupational Health Safety Assessment standards
- TPM-Total Productive Maintenance
- **First** aid
- Safety

For further details please mail to : info@meruconsulting.in



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Organogram of MERU Consulting



Training Programmes Organised (19 Programmes)

Training Programmes -2022-23

SI.	Date	Venue	Training Program on
1	24.04.2022	CPCL, HRD	Motivation and Morale
2	27.04.2022	CPCL, RESOT	Stress Management
3	07.06.2022	CPCL, RESOT	Organizational Values, Integrity & Ethics
4	14.06.2022	CPCL,HRD	Stress Management for CISF – B1
5	27.06.2022	CPCL,HRD	Stress Management for CISF - B2
6	02.08.2022	CPCL,HRD	Stress Management for CISF – B3
7	08.08.2022	CPCL,HRD	Stress Management for CISF – B4
8	04.08.2022	Cochin Shipyard	Personality Development B1
9	05.08.2022	Cochin Shipyard	Personality Development B2
10	24.08.2022	NTSC, Chennai	Career Options for Graduating Students
11	16.09.2022	CPCL, RESOT	Personnel Skills, Creativity & Innovation, Communication & Report Writing
12	27.09.2022	CPCL, RESOT	Team Management Skills & Leadership Skills
13	28.11.2022	CPCL, RESOT	Philosophical Model of Life Principles
14	29.11.2022	CPCL, RESOT	Wealth Creation, Wealth Protection & Wealth Transfer Management
15	04.01.2023	Taj Viventa	Leading Innovation, Emotional Intelligence, Building Trust & Respect and Effective Communication
16	20.01.2023	CPCL,HRD	SELF DEFENSE AND MOTIVATION
17	07.02.2023	CPCL Polytechnic	IPT/PW by NSIC
18	14.03.2023	CPCL, RESOT	Philosophical Model of Life Principles
19	14.03.2023	CPCL, RESOT	Wealth Creation, Wealth Protection & Wealth Transfer Management



Date **24.04.2022**

Venue CPCL

Faculty Indumathi Umesh

Part 1 – Understanding Self

- Uniqueness of our self Social Styles
- SWOT Analysis /Johari Window

Part 2 – Enhancing Self-Esteem and Self-Confidence

- Locus of Control
- Perception and its role in Self
 Efficacy
- Self-Image, Self-Belief, Self Confidence

Part 3 – Ways to Motivate Oneself

- Focus
- Hard Work
- Character
- Give more than what you get
- Pride of performance

Part 4 – The impact of Motivation and Morale - Success

- Characteristics Essential to Achieving Success
- The Power of Positive Attitude
- Importance of Commitment
- Power of Persistence

Training Program on Motivation and Morale











Date: 27.04.2022

Venue: CPCL/RESOT

Faculty Sai Lakshmi. Dr Catherine

Training Topics

Training Topics:

- What is Stress?
- Types of Stress/ Symptoms of work stress
- Causes of Harmful Work Stress
- Personality and Stress Questionnaire
- The Power of Perception/ Reaction to Stress
- **Planning & Prioritizing**
- Getting Organised
- Creating a To-Do list
- Activity Logs
- Analyzing Your Time Log
- Managing Distractions effectively
- Identifying time robbers and putting specific action plan to overcome
- Prioritizing activities and tasks Daily – Weekly – Monthly
- Creating the Action Plan

Training Program on Stress Management







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Date: 07.06.2022

Venue: CPCL/RESOT

Faculty Dr Uma Bhaskar

Programme Contents:

Session 1: Organizational values What are Values? **Types of Corporate** stewardship values **Benefits of organization values Session 2: Integrity** What is Integrity? **Examples of Integrity** Why is Integrity Important **Session 3 - Ethics** What is Ethics? Why Is Business Ethics Important? What Are the Types of **Business Ethics? Ethical Behavior in the** Workplace **Examples of Unethical Behavior in the Workplace**

Training Program on Organizational Values,Ethics and Integrity









Date: 14.06.2022

Venue: CPCL

Faculty Abi Shankari

Training Topics: What is Stress?

- Types of Stress/ Symptoms of work stress
- Causes of Harmful Work Stress
- Personality and Stress
 Questionnaire
- The Power of Perception/ Reaction to Stress
- Planning & Prioritizing
- Getting Organised
- Creating a To-Do list
- Activity Logs
- Analyzing Your Time Log
- Managing Distractions
 effectively
- Identifying time robbers and putting specific action plan to overcome
- Prioritizing activities and tasks –

Daily – Weekly – Monthly

Creating the Action Plan

Training Program on Stress Management for CISF - Batch 1





Training Program on Stress Management for CISF - Batch 2

Date: 27.06.2022

> Venue: CPCL

Faculty Abi Shankari

<image>







Training Topics: What is Stress?

- Types of Stress/ Symptoms of work stress
- Causes of Harmful Work
 Stress
- Personality and Stress Questionnaire
- The Power of Perception/ Reaction to Stress

Planning & Prioritizing

- Getting Organised
- Creating a To-Do list
- Activity Logs
- Analyzing Your Time Log

• Managing Distractions effectively

- Identifying time robbers and putting specific action plan to overcome
- Prioritizing activities and tasks
 - Daily Weekly Monthly
- Creating the Action Plan

Training Program on **Stress Management** for CISF - Batch 3

Date: 02.08.2022

Venue: CPCL

Faculty Abi Shankari

Training Topics: What is Stress?

- Types of Stress/ Symptoms of work stress
- Causes of Harmful Work
 Stress
- Personality and Stress Questionnaire
- The Power of Perception/ Reaction to Stress
- **Planning & Prioritizing**
- Getting Organised
- Creating a To-Do list
- Activity Logs
- Analyzing Your Time LogManaging Distractions
- effectively
- Identifying time robbers and putting specific action plan to overcome
- Prioritizing activities and tasks –

Daily - Weekly -

Monthly

Creating the Action Plan





Training Program on **Stress Management** for CISF - Batch 4

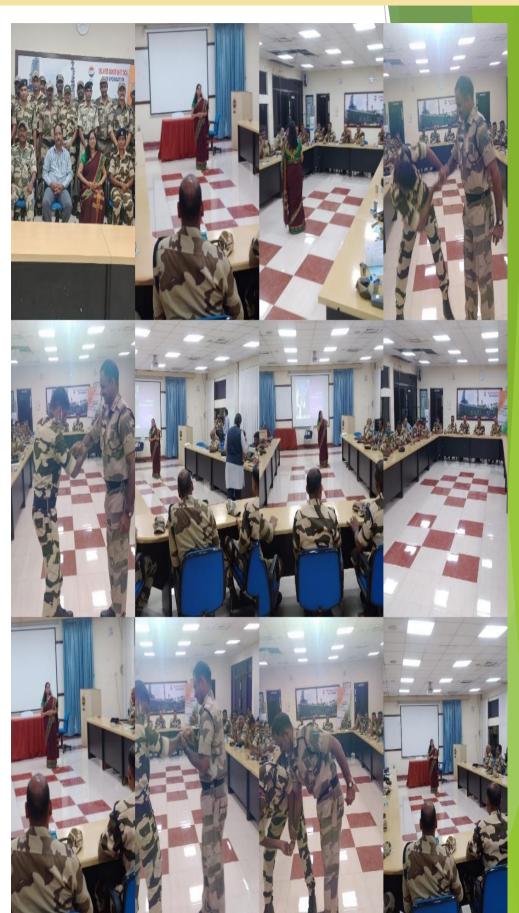
Date: 08.08.2022

Venue: CPCL

Faculty Abi Shankari

Training Topics: What is Stress?

- Types of Stress/ Symptoms of work stress
- Causes of Harmful Work Stress
- Personality and Stress Questionnaire
- The Power of Perception/ Reaction to Stress
- Planning & Prioritizing
- Getting Organised
- Creating a To-Do list
- Activity Logs
- Analyzing Your Time Log
- Managing Distractions
- effectively
- Identifying time robbers and putting specific action plan to overcome
- Prioritizing activities and tasks –
- Daily Weekly Monthly
- Creating the Action Plan





Training Program on Personality Development Batch 1

Date: 04.08.2022

Venue: Cochin Shipyard

Faculty Abi Shankari

Training Topics:

- What is Personality?
 - Types and Characteristics of
 - Personality
 - O Showing Self-
 - Confidence
- O Never Give-Up
- The Power of Positive Attitude
- Ways to develop a positive attitude:
 - Employ the 'Flip Side' technique.
 - Play your winners
 - O Simplify! Simplify
 - O Clarify your mission
- Importance of Commitment
- Power of Persistence
- Ways to Motivate Oneself:
 - O Focus
 - Hard Work
 - Positive believingCharacter
 - Give more than what
 - you get
 - O Pride of performance
 - O Passion
 - O Strategy









Training Program on Personality Development Batch 2

Date: 05.08.2022

Venue: Cochin Shipyard

Faculty Abi Shankari

Training Topics:

- What is Personality?
 - Types and Characteristics of Personality
 - Showing Self-
 - Confidence
 - Never Give-Up
- The Power of Positive Attitude
- Ways to develop a positive attitude:
 - Employ the 'Flip Side' technique.
 - Play your winners
 - Simplify! Simplify
 - Clarify your mission
- Importance of
 Commitment
- Power of Persistence
- Ways to Motivate Oneself:
 - Focus
 - Hard Work
 - Positive believing
 - o Character
 - Give more than what you get
 - Pride of performance
 - Passion
 - o Strategy





Training Program on Career Options for Graduating Students

Date: **24.08.2022**

Venue: NTSC Chennai

Faculty G.Gayathri

Topics:

- Options after graduation for Higher studies /
- Options after graduation for Jobs
- Preparing for Campus Placement
- * Personality Development
- * Communication Skills
- * Presentation Skills
- Preparing For Group Discussion
- * Facing Interview/
- Preparing CV
- Goal setting/
- * Conclusion









Training Program on **Personnel Skills, Creativity & Innovation, Communication & Report Writing**

Date: 16.09.2022

Venue: **CPCL RESOT**

Faculty G.Gayathri

Topics:

- Analytical Skills Analytical Skills Basic Computer Skills Adaptability Interpersonal Skills Problem-Solving Leadership Ability to Learn Teamwart

- •
- •
- •
- •
- Teamwork Ambition

Session 2

- Divergent thinking Problem Solving Creativity
- •
- Inspiration and imagination Product Innovation.
- •
- Process Innovation. Business Model Innovation.

Session 3

- Formal or Informal Reports
- Short or Long Reports Informational or Analytical
- Reports
- Proposal Report Vertical or Lateral Reports Internal or External Reports Periodic Reports











Training Program on Team Management Skills & Leadership Skills

Date: 27.09.2022

Venue: CPCL RESOT

Faculty K Bharathy

Topics:

Session 1

- Effective Communication
- Emotional Intelligence
- Ability to Delegate
- Openness/ Integrity/Leadership
- Problem Solving Skill
- Decision Making Skill
- Collaboration Skill
- Remote Management
- Diversity and Inclusion

Session 2:

- Self-Awareness
- Communication
- Influence
- Learning Agility







Chennai Petroleum Corporation Limited (A Government of India Enterprise and Group Company of IndianOU) TEAM MANAGEMENT SKILLS AND LEADERSHIP SKILLS PROGRAMME GROEL GREEDT - 2000000000



Training Program on Philosophical Model of Life Principles

Date: 28.11.2022

Venue: CPCL RESOT

Faculty Dr Madhu Malar

Topics:

- Defining the Human Person
- The Way of the Heart, the Four Levels of Happiness
- Ten Categories of Cultural Discourse
- Application of the Above
 Principles to the Life
 Issues
 - Application to the Abortion Issue
 - Application to the Euthanasia Issue







Training Program on Wealth Creation, Wealth Protection & Wealth Transfer Management

Date: 29.11.2022

Venue: CPCL RESOT

Faculty CRK Ravikumar

Topics:

- Senior Citizen
 Savings Scheme
- Pradhan Mandri Vaya Vandhana Yojna (PMVVY)
- RBI Bonds 7.15% Floating Rate Bonds
- Gol Sovereign Gold
 Bond
- Fixed Deposits
- Mutual Funds
- Debt Funds
- Equity Funds
- Health Insurance
- Base Plans
- Top-Up Plans







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Programme Details on Leading Innovation, Emotional Intelligence, Building Trust & Respect and Effective Communication

Date: 4.1.2023

Venue: Taj Viventa

Faculty K Bharathy

Topics:

Session 1: 0900-1030 Hrs: Leading Innovation

- Incremental innovation
- Adjacent innovation
- Disruptive innovation
- Radical innovation

Session 2: 1100-1300 Hrs: Emotional Intelligence

- Self-awareness
- Social awareness
- Relationship Management

Session 3: 1400-1530 Hrs: Building Trust and Respect Consistency, Competence and Caring Boundaries, Reliability, Accountability Vault (Confidentiality), Integrity Non-Judgement and Generosity

Session 4: 1545-1730 Hrs: Effective communication

- Writing winning proposals







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Programme Details on SELF DEFENSE AND MOTIVATION

Date: 20.1.2023

Venue: HRD Centre

Faculty Abi Shankari

Threat awareness Adrenaline switches and how your body reacts Evaluation and risk avoidance strategies Mindset and body language Types of attackers and their rituals Improvised weapons Self-defense and the law Effective physical selfdefense techniques – using your whole body as a weapon, palm strikes, The Shredder, responses to holds and grabs.

Understanding Self Enhancing Self-Esteem and Self-Confidence Ways to Motivate Oneself The impact of Motivation and Morale - Success

Topics:

:

Self Defense

Session 2: Motivation







Programme IPT-Inplant Training by NSIC

Date: **7.2.2023**

Venue: CPCL Polytechnic

Faculty Balasubram aniam NSIC



NSIC Job Oriented Training and Testing facilities

NSIC-TSC

provides IPT for the Polytechnic students of second and third year for a duration of 2-4 weeks at their Centre with certificate issued by NSIC Government of India Training/Internsh ip guidelines









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Training Program on Philosophical Model of Life Principles

Date: 14.3.23

Venue: CPCL RESOT

Faculty Dr Madhu Malar





- Defining the Human Person
- The Way of the Heart, the Four Levels of Happiness
- Ten Categories of Cultural Discourse
- Application of the Above
 Principles to the Life
 Issues
 - Application to the Abortion Issue
 - Application to the Euthanasia Issue









Training Program on Wealth Creation, Wealth Protection & Wealth Transfer Management

Date: 15.3.23

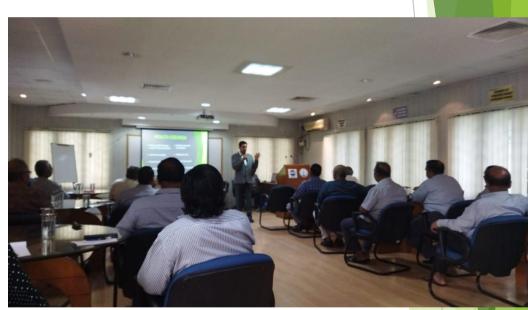
Venue: CPCL RESOT

Faculty CRK Ravikumar

Topics:

- Senior Citizen
 Savings
 Scheme
- Pradhan Mandri Vaya Vandhana Yojna (PMVVY)
- RBI Bonds 7.15% Floating Rate Bonds
- Gol Sovereign
 Gold Bond
- Fixed Deposits
- Mutual Funds
- Debt Funds
- Equity Funds
- Health Insurance
- Base Plans
- Top-Up Plans





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Programme Brochures

One Day Training programme on

MOTIVATION & MORALE



Date: 26.04.2023

Venue: CPCL,RESOT







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Training Programme on MOTIVATION & MORALE

Overview/Objectives

Motivation is the process that initiates, guides and maintains goal-oriented behavior. Motivation involves the biological, emotional, social, and cognitive forces that activate behavior. In everyday usage, the term "motivation" is frequently used to describe why a person does something. It is the driving force behind human actions. It's no secret - employees who feel that they are valued and recognized for the work, they are more motivated, responsible and productive.

Employee morale is the attitude, satisfaction and overall outlook of employees during their association with an organization . An employee who is satisfied and motivated at workplace usually tend to have a higher morale than their counterparts. This programme will explore the what and why's and address them.

Benefits for the participants

Employees learn how to:

- Identify the link between motivation and employee performance
- Recognize the external factors that can influence performance and morale •
- Discover ways to build and encourage self-motivation •
- Learn effective strategies to encourage and sustain positive attitude •
- Have a clear vision and overcome obstacles

Training Topics

Session 1 – Understanding Self

- Uniqueness of our self Social Styles
- SWOT Analysis /Johari Window •

Session 3 – Ways to Motivate Oneself

- Focus
- Hard Work
- Character
- Give more than what you get
- Pride of performance

Session 2 - Enhancing Self-Esteem and Self-Confidence Session 4 - The impact of Motivation and

- Locus of Control •
- Perception and its role in Self Efficacy •
- Self-Image, Self-Belief, Self Confidence

Morale - Success

- Characteristics Essential to Achieving Success
- The Power of Positive Attitude
- Importance of Commitment
- Power of Persistence

Methodology

- One professional trainer would be engaged for this programme
- Participants would be engaged in role-plays, video sessions, group activities etc.

Training Hours

The duration of the training program would 8 hours

Resources Required

- Maximum number of participants to a class to be 25-30
- The following will be provided by your organization:
 - Handouts to be printed /photocopied.
 - The LCD projector & Audio system / Chart papers / Pens \geq

Target participants/ Courseware

CPCL Employees/Team Leaders. One set of reading material would be given in soft copy



C.Q.

One Day Training Programme

on

SELF DEFENSE MOTIVATION

For CPCL Women Trainees

Batch I: 20.1.2023-Friday

Batch II: 23.1.2023-Monday

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Plot No.13, Flat No. S1, KRS Kings Park, Vanasakthi Nagar, Extn-2, Kolathur, Chennai-600 099. Tel : 044-48534186 | Email: info@meruconsulting.in | URL: www.meruconsulting.in Training Programme On

SELF DEFENSE AND MOTIVATION

Overview

Self-defense training is a corporate well-being initiative as it gives your female Trainees/employees essential life skills to protect themselves. Holding a corporate self-defense course demonstrates a commitment, concern and dedication of the employer to invest in female Trainees/employees. Motivation along with self-defense initiates, guides, and maintains goal-oriented behaviors. Motivation involves the biological, emotional, social, and cognitive forces that activate behavior. In everyday usage, the term "motivation" is frequently used to describe why a person does something. It is the driving force behind human actions. It's no secret - employees who feel they are valued and recognized for the work they do are more motivated, responsible and productive.

Programme objectives

Women with self-defense training leave a special bond and connection to each other. Discussing difficult and unexpected scenarios during the training sessions and doing this together, in a safe environment, could help women employees relate to each other better in the workplace. It is also an empowering and uplifting exercise – taking control of your own safety and knowing that they have the skills to protect themselves really boosts confidence and morale.

Motivation, on the other hand, is the most essential part of the work life of an employee. It inspires individuals to put in their efforts towards the attainment of the organizational goals. The motivational tools should be formulated by taking into consideration the fact that individuals join the organization because they feel that their personal goals would be satisfied by getting associated with the organization. Motivation is required in every sphere of organizational life, as it helps in building the zeal and interest among the employees to pursue organizational goals. It also increases the efficiency of the employees.

Programme Contents

Session 1: Self Defense

- Threat awareness
- Adrenaline switches and how your body reacts
- Evaluation and risk avoidance strategies
- Mindset and body language
- Types of attackers and their rituals
- Improvised weapons
- Self-defense and the law
- Effective physical self-defense techniques using your whole body as a weapon, palm strikes, The Shredder, responses to holds and grabs.

Session 2: Motivation

- Understanding Self
- Enhancing Self-Esteem and Self-Confidence
- Ways to Motivate Oneself
- The impact of Motivation and Morale Success

Benefits for the Participants

Self Defense and Motivation programme helps your female employees/trainees to

- Feel empowered and valued
- Increase employee confidence
- Boost team morale
- Increase staff retention.
- Identify the link between motivation and employee performance
- Recognize the external factors that can influence performance and morale
- Discover ways to build and encourage self-motivation
- Learn effective strategies to encourage and sustain positive attitude
- Have a clear vision and overcome obstacles

Training Hours / Venue

• The duration of the training program will be 8 Hours at CPCL HRD Centre

Training Methodology:

- Professional Trainer
- Power Point Presentation
- Video Clips/Role plays/Games
- Group Activities

Resources required/Others:

The following will be provided by organiser:

- ✓ The LCD projector & Audio system/Mic
- Maximum number of participants to a session should be 30-35
- The training programme to be conducted at CPCL HRD Centre

Target participants:

• CPCL Women Trainees/Employees

Courseware:

One set of soft copy of PP/Reading material will be provided

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Date: 4.1.2023 Venue: Taj Vivanta



Programme Details on Leading Innovation, Emotional Intelligence, Building Trust & Respect and Effective Communication

Programme Objectives:

Leading Innovation is an application-oriented learning experience in which participants learn how to use their natural leadership traits and characteristics to drive bottom-up innovation and lead people through top-down innovation. When team members offer new ideas, innovation leaders are receptive and more than willing to explore the concept, hence the title "Innovation Leader." Being open to new, creative ideas, radical ones included, significantly contributes to a long-lasting inspired culture in the organization. This programme aims at addressing these issues.

Emotional intelligence (otherwise known as emotional quotient or EQ) is the ability to understand, use, and manage your own emotions in positive ways to relieve stress, communicate effectively, empathize with others, overcome challenges and defuse conflict. Emotional intelligence helps employees to build stronger relationships, succeed at school and work, and achieve their career and personal goals. El also helps employees to connect with their feelings, turn intention into action, and make informed decisions about what matters most to them. This programme aims at addressing these issues.

Building Trust & Respect is essential for in-person teams and remote workers. Without it, any employee is likely to be less motivated and productive. In fact, workers at high-trust companies report 74 percent less stress, exhibit 50 percent higher productivity, and experience 40 percent less burnout. This programme aims at addressing these issues.

Effective communication is the process of exchanging ideas, thoughts, opinions, knowledge, and data so that the message is received and understood with clarity and purpose. When employees communicate effectively, both the sender and receiver feel satisfied. Typical objectives for communication training are improving one's ability to clearly transmit his or her message, improving the skills to understand better messages from other people and to witness actual applications and demonstration of the principles of effective communication. This programme aims at addressing these issues.

Programme Contents

Session 1: 0900-1030 Hrs: Leading Innovation

- Incremental innovation
- Adjacent innovation
- Disruptive innovation
- Radical innovation

Session 2: 1100-1300 Hrs: Emotional Intelligence

- Self-Management
- Self-awareness
- Social awareness
- Relationship Management

Session 3: 1400-1530 Hrs: Building Trust and Respect

- Consistency, Competence and Caring
- Boundaries, Reliability, Accountability
- Vault (Confidentiality), Integrity
- Non-Judgement and Generosity

Session 4: 1545-1730 Hrs: Effective communication

- Active listening skills
- Communicating under stress
- Storytelling
- Writing engaging content
- Articulation of thought
- Writing winning proposals

Training Hours / Venue

• The duration of the training program will be 8.5 hours at Vivanta

Training Methodology:

- Professional Trainer
- Power Point Presentation
- Video Clips/Role plays/Games
- Group Activities

Resources required/Others:

The following will be provided by organiser:

- ✓ The LCD projector & Audio system/Mic
- Maximum number of participants to a session should be 30-35
- The training programme to be conducted at Taj Vivanta

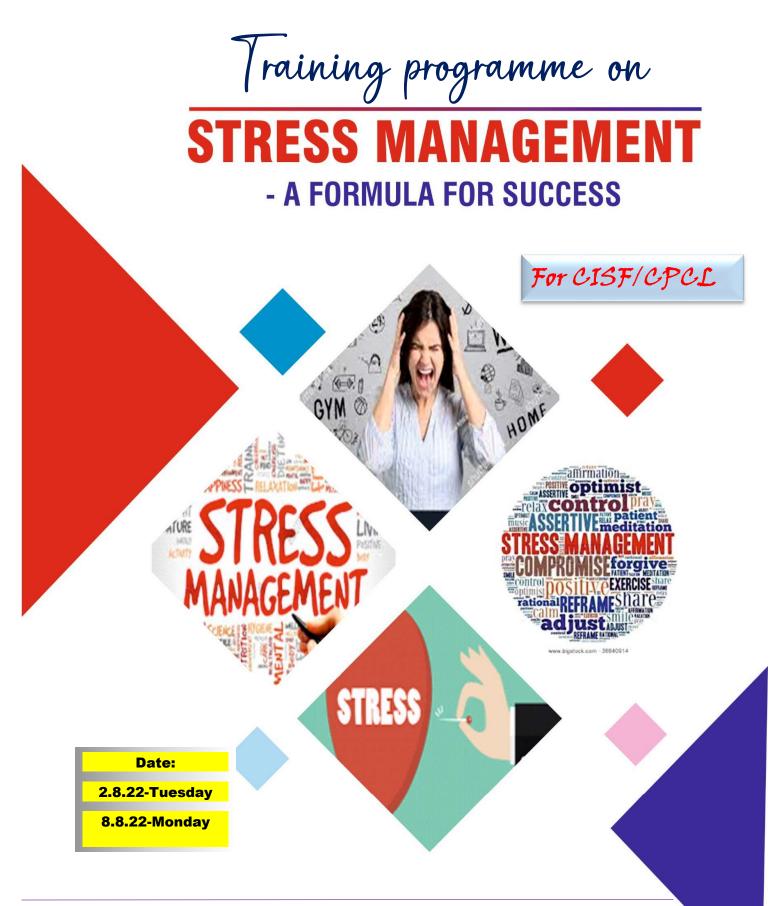
Target participants:

• CPCL Officers/Team Leaders/Line Managers

Courseware:

One set of soft copy of PP/Reading material will be provided

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MERU CONSULTING

Programme Details on Stress Management

Programme Objective:

Stress is a feeling of emotional or physical tension. It can come from any event or thought that makes the individual feel frustrated, angry, or nervous. Stress is one's body reaction to a challenge or demand. But when stress lasts for a long time, it may harm health.

Stress management is addressed through various tools, strategies, or techniques that reduce stress and reduce the negative impacts. These include mental, emotional, and behavioural strategies. This program helps employees to understand the causes of stress and how it affects at different levels of their personality.

Benefits:

- Reduces harmful stress levels
- Improves physical and physiological health
- Improves coping skills
- Improves relationships
- Enables self to feel more energized
- Encourages a Positive Attitude
- · Develops the ability to perceive events from different points of view

Training Topics:

What is Stress?

- Types of Stress/ Symptoms of work stress
- Causes of Harmful Work Stress
- Personality and Stress Questionnaire
- The Power of Perception/ Reaction to Stress

Planning & Prioritizing

- Getting Organised
- Creating a To-Do list
 - ✓ Activity Logs
 - ✓ Analyzing Your Time Log
- Managing Distractions effectively
 - ✓ Identifying time robbers and putting specific action plan to overcome
- · Prioritizing activities and tasks Daily Weekly Monthly
 - ✓ Creating the Action Plan

Training Hours/Training Methodology:

The duration of the training program will be 8 hours /PowerPoint Presentation • Role Plays • Games and Group Activities • Case Studies

Resources Required: Laptop/LCD:

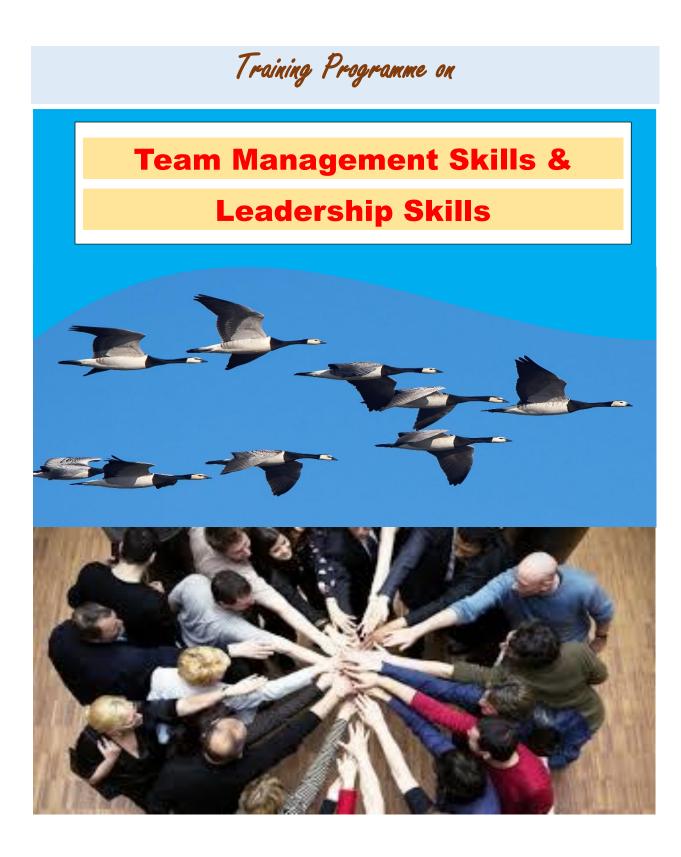
The necessary hardware and software to be arranged by the organiser

Courseware:

One set of PP slides/Soft copy will be provided

Target Audience:

CISF Jawans who wishes to reduce and manage work-related stress.





MERU CONSULTING

Programme Details on

Team Management Skills & Leadership Skills

Overview

The success of an organisation depends on the Team & Leadership qualities exhibited by its Managers. Every organisation has large number of Managers but very few Leaders. The main difference between a Manager and a Leader is that Managers get compliance from their employees, but it is theLleaders who get employees' commitment. Managers get compliance by using their positional powers, while leaders get commitment by winning their heart and soul. A Manager becomes a Leader, when he/she acquires and uses Leadership skills. The programme on Team & Leadership Skills Development has been designed to equip the Managers with effective Team, Leadership skills for their lifetime by providing them hands-on experience during the training programme.

Objectives

Team Management Skills are qualities that help Leaders/Managers guide groups effectively. These characteristics enable managers to guide employees with empathy, logic, and confidence

Leadership is the ability to continuously influence a team of individuals and encompasses many important traits. While management gives the overall direction and oversight of the work activities of a team, Leadership focuses on the ongoing motivation, engagement and productivity of a team. **Leadership skills** are the strengths and abilities individuals demonstrate that help to oversee processes, guide initiatives and steer their employees toward the achievement of organisation goals.

Programme Contents

Session 1:

Important Team Management Skills required for new gen Managers are ;

- Effective Communication
- Emotional Intelligence
- Ability to Delegate
- Openness/ Integrity/Leadership
- Problem Solving Skill
- Decision Making Skill
- **4** Collaboration Skill
- Remote Management
- Diversity and Inclusion

Session 2:

The "Fundamental Leadership Skills required for new gen Managers are;

- Self-Awareness
- Communication
- Influence
- Learning Agility

Benefits

By end of the programme, the Managers would be able to

✓ Master the Team ,Leadership Management skills and bring out the best in others

- ✓ Will be able to give constructive feedback—both positive and negative.
- ✓ Delegating effectively
- Communicating with a variety of personality types.
- ✓ Proactively detecting and resolving problems.
- ✓ Resolving disputes
- ✓ Unifying teams/ Being approachable
- ✓ Would be willingness to learn from the team

Training Hours/Venue

• The duration of the training program will be 8 hours at CPCL RESOT Centre

Training Methodology:

- Professional Trainer
- Power Point Presentation
- Video Clips / Role plays / Games
- Group Activities

Resources required/Others:

The following will be provided by organiser:

- ✓ The LCD Projector & Audio system / Mic
- ✓ Handouts of Reading material
- Maximum number of participants to a session should be 25-30
- The training programme to be conducted at the organiser's venue

Target participants:

• Employees/Team leaders/Line Managers

Courseware:

One set of soft copy of PP/Reading material will be provided



Weatth Creation Wealth Protection & Wealth Transfer Management

Overview

Wealth creation refers to building wealth through a variety of methods using financial products. When you invest in financial products for a long period, you get higher returns. Hence, it is an essential part of your financial journey in order to achieve all your long-term financial goals like your dream house, your child's education, and much more.

Wealth creation is essential for a number of reasons: It provides you with money to fulfil your future goals. It offers a steady flow of income even when you are no longer employed or working. This can be a great way to ensure financial liquidity and help your loved ones to continue to live a life of comfort, abundance, and security. Retirement can be a challenging phase with increasing medical and daily expenses. However, with wealth creation, you will never experience a financial crunch and be independent for as long as you live.

When it comes to financial planning, often, a majority of people leave their investments to the absolute last minute. These last-minute planners are happy with simply making minimal investments that allow them to save on taxes. If you're looking to get your finances in order, then you need to look at creating a long-term financial plan that will help you achieve all your goals. The first step toward building a sound financial plan is to determine your goals and manage your risk. For this, wealth generation and wealth protection must be accounted for in equal parts.

In addition, a good wealth transfer plan is an important part of the estate planning process. It is defined as a series of decisions you make and actions you take to prepare your heirs. Making your intentions as crystal clear as possible is the best way to make sure your wishes are met. The Wealth Transfer Strategy uses a permanent life insurance policy as a tax effective way to transfer wealth to your children or grandchildren and provide you with control of this wealth until it is transferred.

Topics:

- Senior Citizen Savings Scheme
- Pradhan Mandri Vaya Vandhana Yojna (PMVVY)
- RBI Bonds 7.15% Floating Rate Bonds
- Gol Sovereign Gold Bond
- Fixed Deposits
- Mutual Funds
- Debt Funds
- Equity Funds
- Health Insurance
- Base Plans
- Top-Up Plans

Training Hours/Venue

• The duration of the training program will be 4 hours at CPCL RESOT Centre

Training Methodology:

- Professional Trainer
- Power Point Presentation/Live demo

Resources required / Others:

The following will be provided by organiser

- ✓ The LCD projector & Audio system/Mic
- ✓ Handouts of reading material
- Maximum number of participants to a session should be 25-30
- The training programme to be conducted at the organizer's venue

Target participants:

Senior Employees who are likely to retire in next 1-4 months time



MERU CONSULTING





Organisational Values, Integrity & Ethics

One Day Training Programme on

Date: 2nd Nov, 2022

Venue: CPCL RESOT

Programme Details on Organisational Values, Integrity and Ethics

Programme Objectives:

CPCL has well defined Vision, Mission, and Value statement. This programme would aim at addressing these three very important subjects Values, Integrity and Ethics in Corporate perspective, in changing economic environment perspective. Broadly, <u>Ethics</u> and values are important within a business organization because, they influence morals and decisions within an organisation and need to be present, in order to promote business sustainability. In turn, Integrity is "the state of being whole and undivided". In a business context, this means, operating with consistency in interactions at all levels and representing the organization in an honest and consistent way to all stakeholders in accordance with a strong set of moral values following applicable ethical guidelines.

Programme Contents:

Session 1: Organizational values

What are Values?

Types of Corporate stewardship values

- Market values
- Financial values
- Team values
- Artistic values

Benefits of organization values

- Providing a Framework for Decision-Making
- Setting an Example for Employees
- Differentiating Businesses from Competitors
- Attracting Talent
- Attracting Business Partners
- Increasing Sales

Session 2: Integrity

What is Integrity?

Examples of Integrity

- Being Honest
- Being Consistent
- Meeting Commitments & Obligations
- Acting in Good Faith
- Operating as a Meritocracy
- Accepting Accountability

Why Integrity is Important

- Integrity Builds Trust
- Business Integrity Drives Employee Satisfaction & Retention
- Integrity Enables Change & Improvement
- Integrity Means Enhanced Business Results

Demonstration of integrity at workplace

- Respect and follow company policies
- Be ready to work
- Lead by example
- Respect others' opinions, even if you don't agree with them
- Be accountable for your mistakes

Session 3 - Ethics

What is Ethics? Why Is Business Ethics Important? What are the Types of Business Ethics?

- Trustworthiness
- Respect
- Fairness
- Caring

Ethical Behavior in the Workplace

- Being Transparent
- Prioritizing Workplace Diversity
- Respecting Customer Information
- Providing Resources for Reporting Unethical Behavior

Examples of Unethical Behavior in the Workplace

- Taking Sides in an Employee Argument
- Lying/Misusing Company Time
- Cultivating a Hostile Workplace
- Ignoring Conflicts of Interest

Training Hours:

• The duration of the training program will be 8 hours

Training Methodology:

- One /Two Corporate / Professional Trainer
- PowerPoint Presentation
- Video Clips/Role plays/Games
- Group Activities
- •

Benefits/Take aways

- Helps foster an open and positive work environment and an ethical approach to decision-making.
- Helps to gain respect and trust from Peers and Managers, who also plays a bigger part in career growth, progression and overall success.

Resources required/Others:

The following AV to be provided by organiser:

- ✓ The LCD projector & Audio system/Mic
- ✓ Handouts of reading material
- Maximum number of participants to a session should be 25-30
- The training programme to be conducted at the organizer's venue

Target participants:

• Employees/Team leaders/Line Managers

Courseware:

One set of soft copy of PP/Reading material will be provided

CPCL Core Values: Source CPCL Website

Core Values.













Prime focus on Safety

Consistent growth



Personnel Skills, Creativity & Innovation, Communication & Report Writing





MERU CONSULTING

Training Programme Details on Personnel Skills, Creativity and Innovation, Communication & Report Writing

Overview

Personnel Management skills are essential for the long-term success of every business. Organisations that possess Human Resources with exceptional skills have a long-term focus and are more likely to use their skills to take advantage of emerging opportunities.

Creativity and innovation (C&I) skills helps to come up with new ideas and approaches both at work and outside work. They help to think about things differently than in the past. And they help to change things for the better. People who are creative and innovative have curious minds. They find inspiration from a broad range of experiences and perspectives. C&I helps to think of mistakes as learning moments. They inspire others to innovate and support them in developing their own creativity.

Business Communication and Report Writing emphasizes effective business writing and covers letters, memoranda, reports, application letters, and resumes.

Objectives

- Self-development is a continuous process that one can only get better at with the passage
 of time. Setting personal development goals can be a great way of ensuring that individual
 is continuously working towards being a better individual. These goals for work can also
 help the employee in the advancement of their career as they focus on improving their
 capabilities.
- Creativity and innovation help develop new ways of improving an existing product or service to optimize the business. This also allows employees to think outside the box and beyond the traditional solutions.
- The objective of Business reports is to give the information in an organized manner which helps to make major decisions and plan for the future. Communication and Report writing help businesses, plan budgets and decide on promotions and organizational growth based on the drafted information.

Topics:

Session 1

- Analytical Skills
- Basic Computer Skills
- Adaptability
- Interpersonal Skills
- Problem-Solving
- Leadership
- Ability to Learn
- Teamwork
- Ambition

Session 2

- Divergent thinking
- Problem Solving
- Creativity
- Inspiration and imagination
- Product Innovation.
- Process Innovation.
- Business Model Innovation.

Session 3

- Formal or Informal Reports
- Short or Long Reports
- Informational or Analytical Reports
- Proposal Report
- Vertical or Lateral Reports
- Internal or External Reports
- Periodic Reports

Course Benefits

- 1. Helps to set personal development goals for work/Career/Self-Growth
- 2. Helps to set Goals for a Performance Review/ identify problems and arrive at solutions
- 3. Employee would develop ideas and communicate with others
- 4. Be open to others' ideas and perspectives and incorporate others ideas into the work/Be original and inventive when working with others
- 5. Understand that creativity and innovation is a long-term process
- 6. Appraised of well-written communication to define goals, identify problems and arrive at solutions. /Helps to have a clear logical Structure / Selectivity in words.
- 7. Aids employee to understand the Objectivity/Accuracy/Clarity Simplicity/Sections and subsections Headings and Sub-headings.

Training Hours/Venue

• The duration of the training program will be 8 hours at CPCL HRD Centre

Training Methodology:

- Professional Trainer
- Power Point Presentation/Live demo

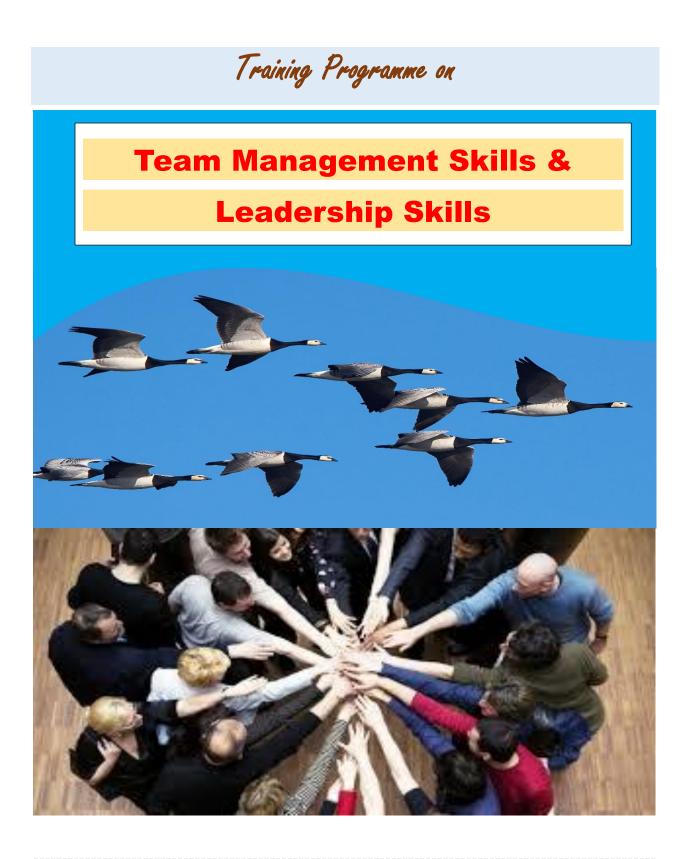
Resources required / Others:

The following will be provided by organiser

- ✓ The LCD projector & Audio system/Mic
- ✓ Handouts of reading material
- Maximum number of participants to a session should be 25-30
- The training programme to be conducted at the organizer's venue

Target participants:

• Employees/Team leaders/Line Managers





MERU CONSULTING

Programme Details on

Team Management Skills & Leadership Skills

Overview

The success of an organisation depends on the Team & Leadership qualities exhibited by its Managers. Every organisation has large number of Managers but very few Leaders. The main difference between a Manager and a Leader is that Managers get compliance from their employees, but it is theLleaders who get employees' commitment. Managers get compliance by using their positional powers, while leaders get commitment by winning their heart and soul. A Manager becomes a Leader, when he/she acquires and uses Leadership skills. The programme on Team & Leadership Skills Development has been designed to equip the Managers with effective Team, Leadership skills for their lifetime by providing them hands-on experience during the training programme.

Objectives

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Leadership is the ability to continuously influence a team of individuals and encompasses many important traits. While management gives the overall direction and oversight of the work activities of a team, Leadership focuses on the ongoing motivation, engagement and productivity of a team. Leadership skills are the strengths and abilities individuals demonstrate that help to oversee processes, guide initiatives and steer their employees toward the achievement of organisation goals.

Programme Contents

Session 1:

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- Effective Communication
- Emotional Intelligence
- Ability to Delegate
- Openness/ Integrity/Leadership
- Problem Solving Skill
- Lecision Making Skill
- Collaboration Skill
- Remote Management
- Diversity and Inclusion

Session 2:

The "Fundamental Leadership Skills required for new gen Managers are;

- Self-Awareness
- Communication
- Influence
- Learning Agility

Benefits

By end of the programme, the Managers would be able to

✓ Master the Team ,Leadership Management skills and bring out the best in others

- ✓ Will be able to give constructive feedback—both positive and negative.
- ✓ Delegating effectively
- Communicating with a variety of personality types.
- ✓ Proactively detecting and resolving problems.
- ✓ Resolving disputes
- ✓ Unifying teams/ Being approachable
- ✓ Would be willingness to learn from the team

Training Hours/Venue

• The duration of the training program will be 8 hours at CPCL RESOT Centre

Training Methodology:

- Professional Trainer
- Power Point Presentation
- Video Clips / Role plays / Games
- Group Activities

Resources required/Others:

The following will be provided by organiser:

- ✓ The LCD Projector & Audio system / Mic
- ✓ Handouts of Reading material
- Maximum number of participants to a session should be 25-30
- The training programme to be conducted at the organiser's venue

Target participants:

• Employees/Team leaders/Line Managers

Courseware:

One set of soft copy of PP/Reading material will be provided



Philosophical Model of Life Principle

Overview

The Five Great Principles for Life are Focus, Strength, Success, Wisdom, Responsibility.Three major areas of philosophy are Theory of **Reality** : Ontology & Metaphysics. **Theory of Knowledge**: Epistemology--from episteme and logos. **Theory of Value**: Axiology--from the Greek axioms (worth, value) and logos. This programme aims at addressing these life principles .

Life Principles allow you to live and work to your best while enabling others to understand the best way to interact. When we behave in a manner which is consistent with our principles, we feel confident and empowered. The participant will also be explained on the common approach to the branches of philosophy categories like ethics, epistemology, metaphysics, logic, and aesthetics.

Topics:

- Defining the Human Person
- The Way of the Heart, the Four Levels of Happiness
- Ten Categories of Cultural Discourse
- Application of the Above Principles to the Life Issues
 - Application to the Abortion Issue
 - Application to the Euthanasia Issue

Training Hours/Venue

• The duration of the training program will be 3.5 hours at CPCL RESOT Centre

Training Methodology:

- Professional Trainer
- Power Point Presentation/Live demo

Resources required / Others:

The following will be provided by organiser

- ✓ The LCD projector & Audio system/Mic
- ✓ Handouts of reading material
- Maximum number of participants to a session should be 25-30
- The training programme to be conducted at the organizer's venue

Target participants:

• Employees who are likely to retire in 1-4 months



MERU CONSULTING



PERSONALITY DEVELOPMENT

FOR ACHIEVING EXCELLENCE



MERU CONSULTING

Programme Details on Personality Development

Program objectives

Personality development is the process of enhancing oneself to bring about a positive change and developing necessary characteristics that make up the overall personality of an individual. This Personality Development training will mainly focus on

- Providing the right mindset required to reach professional success
- Shift the way you think and react to your environment
- Get a deeper understanding of performance level and the barriers to it
- Helping to chalk-up an individual development plan to overcome the barriers to success
- Help in understanding the components that contribute to success as an Individual

Training Topics:

- What is Personality?
 - ✓ Types and Characteristics of Personality
 - ✓ Showing Self-Confidence
 - ✓ Never Give-Up
- The Power of Positive Attitude
- Ways to develop a positive attitude:
 - ✓ Employ the 'Flip Side' technique.
 - ✓ Play your winners
 - ✓ Simplify! Simplify
 - ✓ Clarity of mission
- Importance of Commitment
- Power of Persistence
- Ways to Motivate Oneself:
 - ✓ Focus
 - ✓ Hard Work
 - ✓ Positive believing
 - ✓ Character
 - ✓ Give more than what you get
 - ✓ Pride of performance
 - ✓ Passion
 - ✓ Strategy

Benefits for the Participants:

- By attending this training seminar the participants will learn how to:
 - Identify the link between motivation and employee performance
 - ✓ Recognize the external factors that can influence performance
 - ✓ Discover ways to build and encourage self-motivation
 - ✓ Learn the effective strategies to encourage and sustain positive

attitude

- Viewing things in different perspectives
- ✓ Manage and adapt to change
- ✓ Have a clear vision and overcome obstacles

Training Hours:

 The duration of the training program will be 8 hours/day

Training Methodology:

- PowerPoint Presentation
- Movie Clips/Role plays/Games
- Group Activities

Resources Required:

- Maximum number of participants to a session will be 25
- The training will be conducted at the organizer's venue
- The following will be provided by organiser:
 - ✓ Handouts will be printed / photocopied
 - ✓ The LCD projector & Audio speakers

Target audience:

Trainees/Employees/Team leaders/Line
Managers

Courseware:

 One set of soft copy of PP/Reading material will be provided



CAREER OPTIONS-AGENDA

HALF A DAY PROGRAMME

1000-1030	Hrs: Ice Breaking / Options after graduation for)r
	Higher studies/Jobs	

- **1030 -1100 Hrs: Preparing for Campus Placement**
- 1100-1130 Hrs: Personality Development/Communication Skills
- 1130-1200 Hrs: Presentation Skills/Preparing For Group Discussion
- **1200-1245 Hrs:** Facing Interview/ Preparing CV
- 1245-1300 Hrs: Goal setting/Conclusion

INPLANT TRAINING, MINI PROJECTS &

INTERNSHIP

AT

Rental NSIC-TSC, Chennai

National Small Industries Corporation (Government of India Enterprise)

FOR

Polytechnic/Engineering Students



NSIC Technical Services Centre The National Small Industries Corporation Limited

(A Govt. of India Enterprise) Sector B-24, Guindy Industrial Estate, Ekkaduthangal, Chennai - 600 032. Ph : 044-22252335 / 6 / 8 Fax : 044-22254500 E-mail : ntscche@nsic.co.in / chentrg@nsic.co.in / nsic_energycell@nsic.co.in Website : www.nsic.co.in

NSIC- National Small Industries Corporation Ltd

National Small Industries Corporation Ltd. (NSIC) is an ISO 9001-2015 certified Government of India Enterprise under Ministry of Micro, Small and Medium Enterprises (MSME). NSIC has been working to fulfil its mission of promoting, aiding and fostering the growth of small industries and industry related micro, small and medium enterprises in the country.

NSIC -TSC-TECHNICAL SERVICES CENTRE, CHENNAI

The NSIC- Technical Services Centre (NTSC), Chennai established in the year 1976 for the support of existing and aspiring entrepreneurs of MSME Sector in Southern region by providing skilled manpower and testing services through its various skill development training programs and testing facilities in the area, Motor, Pump and engine etc which are NABL accredited and BIS recognized. The centre also provide support to MSME sector through its various commercial schemes like SPRS, Infomediary etc besides carrying out energy audit services as being one of the certified authorized auditor to carry out energy audit by Government of India under Ministry of Power.

MERU Consulting

MERU Consulting is a firm with a group of Professional Trainers, Facilitators, expert Coaches and Advisors in Human Resource, Finance, Marketing, Safety, Health etc. MERU Consulting is a registered as Micro-Services category with registration number: UDYAM TN-02-0105184, enlisted with NSIC -Regn No: NSCIC/GP/SCH/2022/0049012

Inplant Training / Mini Projects / Internship

Meru Consulting has been empaneled as PTSP- Professional Training Services Provider by NSIC-TSC-The National Small Industries Corporation Ltd, Technical Services Centre, a Government of India Enterprise under the Ministry of MSME Chennai. NSIC-TSC is engaged in imparting industry centric, demand oriented training for Skill / Entrepreneurship development to address the demand of skilled manpower of industry. The main objective of this NSIC-TSC & PTSP collaboration is to focus on bringing successful opportunities that lead to skill development through training and competency development in various fields of Engineering & Technologies at NSIC Technical Services Centre, Sector-B24, Guindy Industrial Estate, Ekkaduthangal, Chennai 600032.

NSIC-TSC also provides In Plant Training/Mini Projects/ Final Year Engineering Projects/ Workshops / Seminars / Industrial Visit / Internship/ Apprenticeship Training for Polytechnic/Engineering students of 2/3/4 year for a duration of 2-4 weeks at their Centre. The cost of Internship is Rs 1,000 per student per week to be directly paid to NSIC. NSIC would issue the certificate under Government of India Training/Internship guidelines.

MERU Consulting also facilitates training students and industry personnel to gain knowledge about advanced technologies for the following courses.

- 1. Smart Welding
- 2. Computer Integrated Manufacturing (CNC, CAD, CAM, CAE)
- 3. Virtualization / Cloud Computing

NSIC TSC -Job oriented Training/ Courses

MECHANICAL COURSES

- CAD USING AUTO CAD
- CAD USING CATIA/SOLID WORKS/CREO/NX(UG)
- CAD & CAM USING MASTER CAM
- CNC WITH CAD/CAM
- CNC MACHINING TECHNOLOGY (Turning & Milling filling in Fanuc System)
- RAPID PROTOTYPING (3D PRINTING) WITH ONE DESIGNSOFTWARE
- REVERSE ENGINEERING TEHNIQUES USING 3D SCANNER (NEXT ENGINE)

ELECTRICAL COURSES

- CAD
- PLC WITH INDUSTRIAL APPLICATION (ANY TWO PLCS)
- CERTIFIED PLC PROGRAMMER (ANY THREE PLC WITH SCADA)
- CERTIFIED AUTOMATION ENGINEER (PLC, SCADA WITH HMI)
- SOLAR PHOTO VOLTAIC DESIGN AND INSTALLATION
- SERVICING & MAINTENANCE OF UPS & INVERTER
- REFRIGERATION & AIR CONDITIONING
- E-VEHICLE

ELECTRONICS COURSES

- EMBEDDED DESIGN USING RTOS / WIRELESS MOBILE NETWORK/ ARTIFICIAL INTELLIGENCE
- VLSI DESIGN & IMPLEMENTATION
- INTERNET OF THINGS/ROBOTICS USING ARDUINO/RASPBERRY PI
- LAPTOP/CELL PHONE SERVICING
- PCB DESIGN AND ELECTRONIC ASSEMBLY
- MATLAB (IMAGE OF SIGNALPROCESSING)
- 3DANIMATION & MULTIMEDIA:
- DATA ACQUISITION USING LABVIEW:

COMPUTER / IT COURSES

- ANDROID APPLICATION DEVELOPMENT
- ADVANCED NETWORKING USING CISCO ROUTER
- PYTHON
- BIG DATA HADOOP
- CORE JAVA/ DOT NET
- COMPUTER HARDWARE MAINTENANCE & NET WORK
- WEB DESIGNING
- CLOUD COM PUTI N G
- MICROSOFT OFFICE & INTERNET

For further details, please contact : P.Duraisamy Mob:91765 71017



Plot No.13, Flat No. S1, KRS Kings Park, Vanasakthi Nagar, Extn-2, Kolathur, Chennai-600 099. Tel : 044-48534186 | Email: info@meruconsulting.in | URL: www.meruconsulting.in

HE.

Report on NSIC presentation to CPCL Polytechnic students

A briefing session NSIC Job Oriented Training and Testing facilities was conducted at CPCL Polytechnic college, Manali on 7.2.2023.

Mr R.Balasubramanian, DGM NSIC made a detailed presentation on NSIC -TSE facilities, various Internship programs/IPT offered to students, Technical courses that are being conducted by NSIC Ekkatuthangal.

Earlier, Mr P.Lakshmi Narayanan, Principal, CPCL Polytechnic college welcomed the gathering.

Mr.K Ramesh, Senior Consultant, MERU consulting, explained the role of Professional Training Services Provider (PTSP) in providing skill training to the students. He also briefed, NSIC-TSC provides IPT for the Polytechnic students of second and third year for a duration of 2-4 weeks at their Centre with certificate issued by NSIC Government of India Training/Internship guidelines. Mr.R.Vijakumar DGM-Admin, CPCL Asst Correspondent spoke during this occasion. Mr.R.Gomuraj DGM-Admin and Mr.P.Narayana Baskar SM-Admin, Mr P.Duraisamy, Advisor, Meru Consulting also participated in this programme.

Dr G. Chakravarti, Vice Principal proposed a vote of thanks.

Around 100 students of II and III year participated in this programme.

Few glimpses:



List of Faculty/ Profile

LIST OF FACULTY/CV

- INDUMATHI UMESH
- SAI LAKSHMI
- CATHERINE
- UMA BHASKAR
- ABI SHANKARI
- GAYATHRI
- MADHU MALAR
- RAVIKUMAR
- BHARATHY VARADARAJ



Profile of Mrs Indumathi Umesh

A Qualified MBA(HR) in Profession served IT and ITES Industries as a Human resource officer for about a decade. The pre-eminent passion in training infused her to start own company-Vision Academy of Training and Consulting, facilitating various customized training programs forCorporate and Educational institutions, including several public workshops.

She inculcated capability to createand ability to demonstrate, develop and execute training programs in an effective mannerwhich is applicable to different working groups at different levels. Apassionate professional, served in different States and got several rewards and recognitions from various social platforms.

Glimpses of few TRAINING PROGRAMS

PERSONALITY DEVELOPMENT programs for HCL employees and respective Family Members

Self DevelopmentTraining Programs for 1000+ Teachers of Various Institutions.

Motivational Training Programs for 5000+ Students

Staff Development Programs for Eurokids Play school Group.

Empowerment and Motivational Programs for Women

Communication Skills to Various Colleges and Schools

Parental guidance programs

Work life balance workshops for Corporate

Train the Trainer Workshops

Special programs Instigated through Vision Academy

Career Guidance Programs Effective Exam Preparation Methods Exam Presenting Skills Softskill Training programs Stress and Anger Management	Goal setting Fast-track career growth framework Breaking the Glass Ceiling - Perception Module Work life Balance How to effectively Sell yourself in Corporate Building one team workshop &Outbound	How to stay consistently wired & networking Exploring Successful Entrepreneur inside you Inculcating customized strategies in Business Emerging Leaders
Aligning towards basic Values & Ethics	trainings Client centricity trainings	
Setting up their SMART goals		

Associated with

- KARUNA INTERNATIONAL CLUB(Secretary of KIND)
- CHENNAI TRAINERS FORUM
- VES AalamAlumni Association (Secretary)
- ANNA ADHARSH Alumni Group (Cultural Secretary)
- Social Activist engaging in projects initiated for various Noble cause.

Eminence of the Programs provides extensive service by developing the interpersonal skills of the Students, teachers, parents, employees and Business professionals by imparting soft skills and thereby providing wider opportunities for the advancement.

Analysed and identified the needed traits for the targeted population designed Pre and post-training assessments and submitted evaluative reports to the clients.

Contact Details;

E-Mail

: <u>induhrconsult@gmail.com</u> : <u>Winatvision@gmail.com</u>

Mobile Phone :9884057775.

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REE SAI LAKSHMI

Plot No 125, 6TH CROSS BRINDAVAN STREET SRINIVASA NAGAR PUZHUTHIVAKKAM CHENNAI - 600 091 sreesailakshmi@gmail.com Mobile: 98840 78922

Objective: To enhance my counseling skills and build a strong career as a successful psychologist and a soft skill trainer.

KEY SKILLS

- Good analytical and communication skills
- Organized and efficient in meeting deadlines
- Aware about the importance of teamwork, flexibility and punctuality
- Excellent interpersonal, people skills and high level of motivation
- Propensity to develop and maintain excellent rapport with clients

WORK EXPERIENCES:

Working as a Project Director at International Association for Human Values from 2019 - till date

Conducting session on Life Skills/ Employability Skills

Coordinating a village Developing Project

Organizing Job Fairs

Professional Counselling Service

Worked with Tamil Nadu Institute of Labor Management as Faculty of Personal growth laboratory for Post graduation and graduation students

Worked with UNIVERSITY OF MADRAS as a Faculty of Personality Enrichment course (2014 – 2019)

Conducted training on soft skills for Post graduate students

Worked with Dr. M.G.R JANAKI COLLEGE OF ARTS AND SCIENCE FOR WOMEN as a Consulting Psychologist (Jan'2011- Apri'2015)

- Counseled the students and faculty on various parameters such as academic issue, behavioral issue, emotional issue, financial issue, marital issues etc
- Conducted session to update students on various counseling activities in the campus
- Conducted session on mentoring

Worked with Dr.M.G.R JANAKI COLLEGE OF ARTS AND SCIENCE FOR WOMEN as a Soft Skill Trainer (June '2014 - March' 2015)

• Conducted Soft Skills training for Under Graduate Students

Worked with Dr.M.G.R JANAKI COLLEGE OF ARTS AND SCIENCE FOR WOMEN as a Lecture in the department of Psychology (Sep '2009 – April '2010)

- Conducted classes for Under Graduate Psychology Students based on Madras University Syllabus
- Organized International Seminar

Worked with IBS as a Student counselor (jan-2007 – Sep '2009) As a counselor my job responsibilities includes:

- Conducting sessions to update students on various counseling activities in the campus
- Identifying Psychological problems among students based on the psychometric test results
- Counseling the students on various parameters such as academic problems, behavioral problems, emotional problems etc.
- Making periodic follow ups with clients on their progress.

Worked with V-Reach as a student counselor (Nov '05 – June '06)

Worked as a trainer for staff working with AIDS victims (June '05 – Oct '05)

Worked as a part time counselor at SDS Institute of Behavioral Sciences (Sep '03 - July 04)

EDUCATIONAL QUALIFICATIONS:

UG/PG	College & University	Year
Ph.D (psychology)	Mother Teresa Women's University	2007 - 2011
PGDCP (Post Graduation diploma in Counseling & Psychotherapy)	IBMS(Institute of Behavioral & Management science)	2008-2009
M.Phil (Counseling & Guidance)	Mother Teresa Women's University	2004 - 2005
M.Sc (Psychology)	Madras University	2000 - 2002
PGDCA((Post Graduation diploma in Counseling & Psychotherapy)	Loyola Institute of Business Administration(LIBA)	1997 – 1998
M.B.A (Marketing)	Sriram Engineering College (Affiliated to Madras University)	1995 - 1997
B.A (English Literature)	Ethiraj College For Women	1992- !995

RESEARCH EXPERIENCES:

a. A study on Spirituality at Work in relation to Quality of Life was conducted at various public and private sectors to measure the dimension of Spirituality and the domains quality of life

- b. A study of the counseling needs of Tsunami Victims with special reference to children. The program was conducted at Nagapattinam to identify the counseling needs of the Tsunami Victims especially Children and to provide a support system, to discuss about their emotional and financial issues, further counseling needs and suggestions were discussed.
- c. Studied an impact of counseling the school students with behavior and academic problems. An intervention program was conducted for a period of 5 weeks based on the problems identified on their academics and behavior.
- d. Conducted a study on customer satisfaction levels of RPG pagers. A detailed questionnaire was given to a sample of 250 RPG users to find out their satisfaction level. The study was conducted for a period of 8 weeks. Appropriate analysis was done on the feedback from the customers and the satisfaction levels were reported to RPG.

IINTERNATIONAL CONFERENCE/ SEMINAR

- Organized International Conference on Contemporary Trends in the Effective Practice of Counseling(Feb'2015)
- Organized International Seminar on :Psychological and Social impact of Recent Recession – Retrenchment in IT and NON- IT industries across the Globe (Jan'10)

TRAINING CONDUCTED:

- Conducted training on soft skills for SRI Ramanujar Engineering College(Jan- March ' 2014
- Conducted an intervention and training program for the Doctors and staff working with AIDS Victims (September '2006)

TRAINING UNDERWENT:

- Completed training on Basis Fire Safety and emergency preparedness, march-2009
- Underwent training for counseling in Tamil Nadu State Aids control society (Nov2006)

RESOURCE PERSON:

- Invited as a guest speaker to deliver a lecture on "Stress Management" in the social work department at Stella Maris College for women (August '2018)
- Invited as a guest speaker to deliver a lecture on "Time management" in SA ENGINEERING COLLEGE(June '2018)
- Delivered a guest lecture on "STRESS MANAGAMENT" in Amity Business School (April' 2018)
- Delivered a guest lecture on" How to manage stress " in Amity Global Business School, Chennai (March'2018)
- Invited as a guest speaker to deliver a lecture on "Life skill Management" in the social work department at Stella Maris College for women (Jan '2018)
- Invited as a guest speaker to deliver a lecture on "stress management" in the social work department at Stella Maris College for women (Jan '2018)
- Delivered a guest lecture "Yoga for healthy living "in the social work department at Stella Maris College for women (feb '2017)
- Delivered a guest lecture Motivational talk for st year students (July 207)I
- Invited as a guest speaker to deliver a lecture on "stress management" in the social work department at Stella Maris College for women (Jan '2017)
- Invited as a resource person to lecture on" Self Esteem" In Loyola Institute of Technology (August' 2016)
- Delivered a lecture on 'stress and stress management techniques' in the Workshop on Health information and communication in the social work department at Stella Maris College for women (jan-2016)
- Delivered a guest lecture "Stress Management "in the social work department at Stella Maris College for women (jan-2014)
- Delivered a guest lecture "Stress Management "in the social work department at Stella Maris College for women (jan-2013)
- Invited as a guest speaker to deliver a lecture on "stress management" in NSS Camp at Vishranti Home for aged, Pallavakam N(oct-2012)

- Delivered a guest lecture on counseling practices and conducted counseling sessions at University Consitient College(August-2012)
- Invited as a resource person to lecture on "stress management " in NSS camp at Kokilamedu village Kanchepuram district (feb-2012)

PUBLICATIONS:

RESEARCH ARTICLE:

Career Decision Making: A Tool for Progress – ICFAI Journal of Soft skills and SSRN(Social Science Research Network)

ARTICLES:

- "Devloping Positive Habits In The Work Place", ICFAI journal of Soft Skills and SSRN,mar-2011
- "Social Intelligence a Key To Success", ICFAI Journal of Soft Skills and SSRN,mar-2011
- "Enrichment of Hidden Potentials", Journals of School Social Work, sep-2010
- "Understanding the Human Psychology for Organizational enhancement" in an edited book Behavioral Dimensions in human resources management, Co-authored with Catherine Joseph , Feb'2009
- "Developing Professional Habits in the workplace" in an edited book Winning Habits, Coauthored with Catherine Joseph, Jan'2009
- "Ego management perspectives in an edited book Ego management: Achieving excellence Co-authored with Catherine Joseph, Dec'2008
- "Person Centered counseling An Introduction" in an edited book Counseling for all phases of life, Co-authored with Catherine Joseph , Oct'2008
- "Integrative Counseling The Current Trend" in an edited book Counseling for all phases of life, Co-authored with Catherine Joseph, Oct'2008

- "Personal Resilience Equilibrium for Life" in an edited book The Personality development the Competitive Edge in human resources management, Co-authored with Catherine Joseph , April'2008
- "Personality Development emphasis on Communication and Confidence" in an edited book Personality development the Competitive Edge in human resources management, Co-authored with Prof Menon, April'2008
- "Industrial relation An Overview" in an edited book in an edited book Industrial relation

 Indian & Global perspective, Co-authored with Dr. Jagadesan & Catherine Joseph published in May-2008
- "Discipline A Progressive Change" in an edited book Employee Discipline Concepts and Issues, Co-authored with Catherine Joseph published in May-2008
- "Retention the HR Mantra" in HRM Review, Nov' 2007, The ICFAI University Press, Nov-2007

CASE STUDY:

• "Workplace Counseling to Overcoming Alcohol Addiction" in an edited Book The art of workplace counseling, May 2008

PAPER PRESENTATIONS:

- Presented a research paper on "Spiritual Wellness- A component of Recovery" in the International Conference at M.G.R JANAKI COLLEGE OF ARTS AND SCIENCE FOR WOMEN (Feb'2015)
- Presented a research paper on "Quality Of Life- An Anchor to Well Being" in the National Seminar at ETHIRAJ COLLEGE FOR WOMEN (August'2012)
- Presented a research paper on "Innovative Strategies: A /New Paradigm" in the International conference at BHARATHIDASAN INSTITUTE OF MANAGEMENT (Feb' 2012)

- Presented a research paper on "A study on the Life skill programs for the Holistic development of individuals and society" in the International Conference at Rajiv Gandhi Institute of Youth development (RGNIYD) April -09
- Presented a research paper on "The impact of religious values on organizational transformation" in the International Research Workshop on Spiritual and Ethical Foundations of Organizational Development at Pondicherry (February 2009).
- Presented a research paper on "Prevention of suicide through counseling" in the National Conference at Mother Teresa Women's University (Oct 2004)

PARTICIPATION

- Participated in the workshop on Healing Inner Conflict organized by Chennai Counselor's Association and Australian counseling Association (Jan 2018)
- Participated in the workshop on TA101 at University of Madras (Jan-2018)
- 1. Participated in National Conference on cardiopulmonary rehabilitation at Dr. MGR Medical University (Sep- 2017)
- Participated in Regional Seminar titled "Impact of Substance Abuse among Youth" at Dr. M.G.R JANAKI COLLEGE OF ARTS AND SCIENCE FOR WOMEN (Feb'2013)
- Participated in Regional Seminar titled "Innovative Practices in Ensuring quality" at Dr. M.G.R JANAKI COLLEGE OF ARTS AND SCIENCE FOR WOMEN (March'2010)
- Participated in National Seminar titled "Gender Discrimination and Health" at MMM College of Health Services (Dec'2009)
- Attended a Capsule course on Psycho diagnostics at SSS HR Innovators Chennai (Feb 2008)
- Participated in National Seminar on "Life Style Management Through Counseling at MADRAS SCHOOL OF SOCIAL WORK (Mar '2007)
- Participated in National Seminar on "Current Trends in HRD and Counseling Psychology" at UNIVERSITY OF MADRAS (Dec' 2006)
- Participated in National Seminar on "Current Trends in Clinical Psychologist" at TAMILNADU ASSOCIATION OF CLINICAL PSYCHOLOGIST (March'2003)

NGO

Part Time facilitator for the ART OF LIVING FOUNDATION which is multi faced nonprofit humanitarian NGO in over 150 countries

SPORTS ACTIVITIES:

- Participated and won in Throw ball at MGR Janaki college of arts science for women (mar-10)
- Participated and won in KHO-KHO at Ethiraj college for women (dec-1992)
- Participated and won in 100 mts running at Rosary matriculation higher secondary school(feb-1989)

SOCIAL ACTIVITIES:

- Participated in Blood Donation camp conducted in Apollo specialty hospital at the Department of Transfusion
- Underwent Training on Basis Fire Safety and emergency Prepareness at Usha Fire Safety Equipment(p)Ltd

STRENGTH

- Extrovert
- People Oriented
- Good Team Player
- Empathetic

PERSONAL DETAILS

Date of Birth	:	17.05.1974
Marital status	:	Married with three Kids

Languages Known: Tamil, Telugu & English

Mailing Address:

126,Kamraj Nagar Ernavoor Chennai, Tamilnadu India 600 057 Date of Birth & Age : 28.02.1968,53years Languages Known:English,Tamil,Malayalam Personal Details: Married

Contact Information

- Mobile: 9444461279
- E-mail: catherinejoseph@stellamariscollege.edu.in

EDUCATION

Ph.D.Sucessfully completed in Guidance and Counselling

Year: 2010 <u>Topic</u>: The effect of life skills intervention programme on HIV positive women. <u>Institution</u>: Mother Teresa Women's University, Tamil Nadu, India

MPhil: Guidance and Counselling

Year: 2005 <u>Topic:</u> A Study on the Counselling Needs of Tsunami Victims with Special Reference to Women <u>Institution:</u> Mother Teresa Women's University, Tamil Nadu, India

M.A.Social Work

<u>Year:</u> 1990 <u>Institution:</u> Stella Maris College, Chennai. India

PGDCP (Post Graduation diploma in Counseling & Psychotherapy) Year: 2009 Institution: IBMS(Institute of Behavioral & Management science)Chitoor,India

PROFESSIONAL EXPERIENCE

2010June-till date <u>Title:</u> Assistant Professor, Department of Social Work Institution: Stella Maris College, (Autonomous) <u>City:</u> Chennai, India

Nature of duties involved: Teaching, Testing, and Evaluating- MPhil, MSW, BSW Students, Research activities, Fieldwork Guidance & Supervision, also

Centre Head- SMCDRIVE (Extension Service)-A Social Welfare Centre of Stella Maris College. Chennai, India -October 2015 till date

<u>Subjects Taught:</u> Research Methodology, Counselling Theory&Practicals, Health Services Management, UN Systems, Life Skills, Psychology, Youth Development, Family Social Work, Group Work, Mental Health &Social Work, Integrated Practice, Fields of Social Work, Marriage and family life Education, International Cooperation, Social Work Profession.

2005August-2008 January: Psychological Student Counsellor at ICFAI Business School, Chennai, India

<u>PUBLICATIONS</u> Journal Articles International

• Emotional Decision Making Tests for Prevalence among Day Traders. International Journal of Research in Social Sciences (IJRSS) November 2012,ISSN: 2249-2496

<u>National</u>

- Employee Counseling: An Innovative Strategy" has been published in June 2012 issueThe IUP Journal of Soft Skills.**&SSRN** ISSN: 0973-8479
- Spiritual intelligence at work. December 2011 IUP Journal of Soft Skills &SSRN.ISSN:0973-8479
- Premarital counselling:Function of sustaining marital life. June 2012. "From the Field" Rajagiri Journal of Social Development-National.ISSN:0973-308
- "Social Intelligence a Key To Success", ICFAI Journal Of Soft Skills & SSRN, September 2010.
- "Developing Positive Habits in the Work Place', ICFAI Journal of Soft Skills & SSRN, March 2011.
- "Enrichent of Hidden Potentials", JSSW, September 2010
- "Emotional intelligence -ATool to Revolutionize Life" HRM Review Magazine, ICFAI Publications, August 2008

Chapters in Edited Books

- Conference Proceedings, International Conference. "The Effect Of Life Skills Intervention Programme On HIV Positive Women". Bharathidasan University, March 2011.
- "Career Decision Making: A Tool for Progress" ICFAI Journal of Soft skills also in SSRN.June2008.
- "Understanding the Human Psychology for Organizational enhancement" in an edited book, Behavioral Dimensions in human resources management, ICFAI publications, Feburary 2009
- "Person Centered counseling An Introduction" in an edited book Counseling for all phases of life, ICFAI publications ,October'2008
- • "Integrative Counseling The Current Trend" in an edited book Counseling for all phases of life, ICFAI publications, October2008
- • "Personal Resilience Equilibrium for Life" in an edited book The Personality development the Competitive Edge in human resources management, ICFAI publications, April'2008
- "Industrial relation An Overview" in an edited book in an edited book Industrial relation Indian & Global perspective, ICFAI publications, published in May-2008
- "Discipline A Progressive Change" in an edited book Employee Discipline Concepts and Issues, ICFAI publications, published in May-2008.
- "Violence at work place" in an edited book ,The art of workplace counseling, ICFAI publications,May 2008
- **Books Edited:**Honorary Special Editor for Journal of School Social Work ,January 2011. Editorial.: Values for Transformation.

Papers Presented

- Transformational leadership styles– Determining susteninance in a conservative society. A case study on the founder member of Positive Womens Network. February2013.School Of Management, SRM University
- Employee Counselling An Innovative Strategy February 2012. Bharathidasan Institute of Management
- Family Competence for Social Development: Emerging Paradigms in Social Work Practice Spirituality in Family January 2012 Rajagiri School of Social Sciences
- "The Effect Of Life Skills Intervention Programme On HIV Positive Women" .Bharathidasan University,March 2011.
- The Effect Of Life Skills Intervention Programme On Quality of Life of HIV Positive Women" JBAS College Chennai, March 2010
- Presented a research paper on "A study on the Life skill programs for the Empowerment of HIV women." in the International Conference at Rajiv Gandhi Institute of Youth development (RGNIYD) April -09
- Presented a research paper on "Problems of the aged" in the National Conference at Mother Teresa Women's University Oct 2004

Chair person

Was the Chair person for a National Conference on Youth Well Being: Perspectives and Challenges at the Department of SocialWork,Patrician College of Arts and Science. Chennai,India on 21 February2019.

PhD-Doctoral Committee

SRM School of Management, TamilNadu-2022

Thank You



Profile of Smt. Uma Baskaran

Motivational speaker, Students' mentor, Corporate trainer, Counseling Psychologist, NLP master practitioner, POSH enabler (External member-IC), Visiting Professor

Ex Vice President from BFSI sector:

26 years experience in corporate sector in leadership roles as an achiever

QUALIFICATIONS:

M.sc physics at SRC Trichy CAIIB, PGDIP IN FIN MGT PG Dip in projects management NCFM, AMFI M.Sc. counselling psychology PG Dip in clinical psychology HRM AT LIBA NLP Masters from US , Transactional analysis **Certifications** in Online career assessment , Stress management Train the trainer, Learning disability Counseling excellence, Cognitive behavioural therapy Certification in POSH Certified in "BLUE PRINT FOR SUCCESS" Shiv Khera live one week workshop & One week live program on " Emerging global leaders" at IIM, KOLKATA

Appeared in TV shows - நம் விருந்தினர் in பொக, first episode as guest speaker, and many talk shows in other channels



Profile of Trainer Ms Abi Shankari

A Qualified Lions Quest National Trainer, Master Trainer in "Police Well Being Program from NIMHANS, NLP Professional Trainer, International Trainer in Experiential Training, POSH & POCSO Trainer, facilitating Training programs for Corporate and Educational institutions, including several public workshops with more than a decade of an experience in Self Development, 3years experience in Police Well Being. Psychotherapist, Founder: Margadharsi Counseling and Training Centre, Chennai.

She has instilled capability to create, Inculcate t skills to demonstrate, develop and execute training programs in an effective manner applicable to different working groups at various levels. A Passionate Professional travelled across globe and got several rewards and recognitions from various social platforms in India & abroad.

Educational/Professional Credentials:

- ON LINE CERTIFICATION (RATIONAL EMOTIVE BEHAVIOUR THERAPY)SEP
 2021
- ON LINE CERTIFICATION (BECKS COGNITIVE BEHAVIOUR THERAPY) JULY2021
- ONLINE CERTIFICATION IN ADVANCE CRIMINAL PSYCHOLOGY AUG 2021
- ON LINE CERTIFICATION IN ADVANCE FORENSIC PSYCHOLOGY July 2020
- INTERNATIONAL CERTIFIED ADVANCE LIONS LEADERSHIP INSTITUTE, Feb 2020
- INTERNATIONAL CERTIFICATION IN REGIONAL LIONS LEADERSHIP INSTITUTE, SEP 2019
- POSH TRAINER, MAY 2019
- MASTER TRAINER IN POLICE WELL BEING AT NIMHANS, FEB 2019
- LIONS QUEST NATIONAL TRAINER IN Jan 2019
- INTERNATIONAL CERTIFICATION -GOAL FACILITATOR (Games Oriented Active Learning) November 2018.
- INTERNATIONAL CERTIFICATION LIONS QUEST TRAINER SKILLS FOR ADOLESCENCE TEACHERS TRAINING WORKSHOP (2019)
- INTERNATIONAL CERTIFICATION ON EMERING LIONS LEADERSHIP INSTITUTE (ELLI)MARCH 2018.

- INTERNATIONAL CERTIFICATION ON FACULTY DEVELOPMENT TRAINING, ICIF LIONS CLUB(2017)
- MASTER PRACTIONER OF NEURO LINGUISTIC PROGRAMING, IIPE, CANADA (2016)
- PROFESSIONAL TRAINER IN DESIGN AND FACILITATION OF EXPERIENTIAL LEARNING, IIPE, CANADA (2016)
- LANDMARK TRAINING FORUM-BASIC LEVEL(2016)
- MBA IN EDUCATIONAL MANAGEMENT (2013-2015)
- MASTERS IN PSYCHOTHERAPY AND COUNSELING (2008-2010)
- MASTERS IN PUBLIC ADMINISTRATION (1997-1999)
- TRAIN THE TRAINER (LEVEL 101,102,103)
- ADVANCED TRANSACTIONAL ANALYSIS
- MASTERS IN YOGA THERAPY
- GRANDMASTERS IN REIKI AND SOUL PROGRAMING
- SPIRITUAL HEALER
- CLASSICAL DANCER

LIONS QUEST TEACHERS TRAINING PROGRAM

Certified as Lions Quest National Trainer on Jan 20th 2019.Sixth Lions Quest National Trainer in Southern Lions Quest Teachers Training program.

TTW Programs

1.	23 rd and 24 th	Feb 2019, 324 B4-Sankaran kovil-35 Teachers
2.	23 rd and 24 th	March 2019,324 A5-Chennai-35 Teachers
3.	6 th and 7 th	April 2019,324 A2-Thanjavur-35 Teachers
4.	30 th and 31 st	August 2019,317 A-Bangalore-35 Teachers
5.	27 th and 28 th	Sept 2019 324 A1-Kilkarai-30 Teachers
6.	30 th and 1 st	Oct 2019 324 B4 Coimbatore-30Teachers
7.	2 nd and 3 rd	Nov2019 324 B5 Coimbatore -30 Teachers
8.	22 nd and 23 rd	Nov2019 324A8 Chennai-35 Teachers
9.	19 th and 20 th	Dec2019 324 B1 Salem-28 Teachers
10.	14 th and 15 th	Feb2020 324 A6 Chennai-30 Teachers
11.	30 th and 1 st	Sept-Oct 2020 324 A2 Karur-44 Teachers
12.	8 th and 9 th	Dec 2020 324 B1 Coimbatore 27 Teachers
13.	9 th and 10 th	Jan 2021 324 A5 Chennai 26 Teachers

CORPORATE TRAINING PROGRAMS

FACILITATED STRESS MANAGEMENT TRAINING PROGRAM TO CISF OFFICIALS ON JULY 14TH 2022 AT CHENNAI PETROLEUM CORPORATION OF INDIA

FACILITATED STRESS MANAGEMENT TRAINING PROGRAM TO CISF OFFICIALS ON JULY 27TH 2022 AT CHENNAI PETROLEUM CORPORATION OF INDIA

FACILITATED -STRESS MANAGEMENT TO CISF OFFICIALS ON AUG 2,2022, CHENNAI PETROLEUM CORPORATION OF INDIA

FACILITATED - PERSONALITY DEVELOPMENT TO MARINE ENGINEERS CISF OFFICIALS ON AUG 5TH MARINE INSTITUTE OF TRAINING AT COCHIN SHIPYARD

FACILITATED STRESS MANAGEMENT TRAINING PROGRAM ON AUG 8^{TH} 2022 TO CISF OFFICIALS.

FACILITATED

POSH AWARENESS TRAINING Program to ANDHAMAN and LAKSHADWEEP Harbour works August 2021, Mar 2022

NEURO LINGUISTIC PROGRAMING TO PETROLEUM COIRPORATION OF INDIA, CHENNAI-AUG 2019

MOTIVATIONAL PROGRAMME TO CONTRACT WORKERS -HYUNDAI MOTORS, MARCH8TH, 2018.

STRESS MANAGEMENT TO STAFF MEMBERS OF HANIL TUBE INDIA, PVT LTD. MAR 18TH, 2018

EMPOWERMENT AND MOTIVATIONAL PROGRAM TO T.V.S.GROUP-WOMEN STAFF MEMBERS MARCH 8, 2017.

COMMUNICATION SKILLS-AGILITY LOGISTICS, APRIL, 2017

PSYCHOLOGY OF SELLING-ABI REAL ESTATES, MAY, 2017

PERSONALITY DEVELOPMENT-BHANDARI SWIFT LOGISTICS PVT LTD, JUNE, 2017

COMMUNICATION AND MOTIVATION, PWD OFFICIALS, JULY 2017.

NEUROBICS, NLP TRAINING, SOUTHERN RAILWAY –MECHANICAL GROUP STAFF MEMBERS, AUGUST, 2017

Stress Management to Staff Members of Hanil Tube India, Pvt Ltd. Mar 18th, 2018.

Associated with;

- THAMIZH LAL INNAIVOM-"District Governor"
- SEYYAL
- BVP MYLAPORE BRANCH GENERAL SECRETARY
- NLP AND TA STUDY CIRCLE (LIFE MEMBER)
- LIFE ACADEMY, TRAINERS NETWORK (LIFE MEMBER)
- HYPNOTIQUE CIRCLE
- KARUNA INTERNATIONAL (KIND)DIRECTOR
- Lions Club of Sterling Avenue (Global Membership Team)

Achievements : TEACHERS EXCELLENCE AWARD SEPT 2015

- : TRAINERS EXCELLENCE AWARD SEPT 2016
- : EXCELLENT CONTRIBUTION & GRATITUDE AWARD 2015-2016.
- : WOMEN ACHIEVER AWARD 2016-2017.
- : SAADHANAI PENNMANI AWARD 20017
- : LION OF THE REGION X 2018.
- : MELVIN JONES FELLOW AWARD 2018.
- : PROGRESSIVE MELVIN JONES FELLOW AWARD 2019
- : MELVIN JONES AWARD FOR WOMEN EMPOWERMENT DECEMBER 2019

: THE BEST SOCIAL ACTIVIST, Jan 2020 Bharathy kanda puthumai Pengal-Penn Sadhanaiyalar

- : THANGA MANGAI AWARD FEB 2020
- : SAADHANAIYALAR AWARD MAR2021
- : THAMIZH CHEMMAL AWARD, 7TH SEP2021
- : THAMIZH THONDAR AWARD, JAN 12TH 2022
- : STAR WOMEN ENTREPRENEUR AWARD 9TH April 2022

: BEST DISTRICT LCIF CORDINATOR AWARD MARCH 2021

: BEST DISTRICT GMT DC AWARD 29TH MARCH 2022

PAPER PRESENTATIONS:

1. VALUES IN T.A-NCTA (NATIONAL CONFERENCE OF TRANSACTIONAL ANALYSIS) 2014.

2. EMOTIONAL INTELLIGENCE IN SAATA (SOUTH ASIAN ASSOCIATION **OF TRANSACTIONAL ANALYSIS) 2015.**

3. ANTICIPATE, APPRAISE AND APPRECIATE IN ICTA (INTERNATIONAL COUNSELING OF TRANSACTIONAL ANALYSIS) 2016.

MEDIA-" LIVE COUNSELING SESSIONS ON RAJ NEWS and MORNING TALK SHOW ON PUDHU YUGUM (AWARENESS ON ROMANCE FOR **COUPLES), PODHIGAI-COUNSELIG PROGRAMS, PUTHIYA** THALAIMURAI-MOBILE ADDICTION AWARENESS, VIJAY T.V-NEEYA-NAANA.Makkal TV.Podhigai T.V,Sathiyam T.v **MAGAZINES-COUNSELING QUERIES IN DESATHIN NAMBIKKAI, URATHA** SINTHANAI.

RUNS-MARGADHARSHI COUNSELING AND TRAINING CENTRE 59,2C,GNCHETTY ROAD,SAGAS APT, T. NAGAR.CHENNAI.

Contact Details;

- E-Mail : <u>amy2amba@gmail.com</u>
 Mobile Phone : 9952912066.

CURRICULUM VITAE OF G.GAYATHRI

A seasoned life skill trainer, M.S.W (Specialized in Family and child welfare), cleared the National Eligibility Test for Lectureship, B.A in Sociology, completed three levels in Alliance Française de Madras

Mobile No : +91 9309150627 Date of Birth: 18th March 1990 Email Id: gayabelle@gmail.com

Education

Qualified for Junior Research Fellowship and cleared National Eligibility Test, December 2013

Yr. of Passing	Institution	Degree (%)	Major
2014	Stella Maris College, Chennai, India	MSW First Rank Holder	Family and Child Welfare
2012	Stella Maris College, Chennai, India	B.A First Rank Holder	Sociology
2010	Alliance Française de Madras	Diplome d'Etudes en langue Française (74.5. %)	DELF B1
2009	Alliance Française de Madras	Diplome d'Etudes en langue Française (96.5 %)	DELF A2
2009	Alliance Française de Madras	Diplome d'Etudes en langue Française (90.5 %)	DELF A1
2007	S.B.O.A School and Junior College, Chennai, India (CBSE)	XII (87.6%)	Science
2005	S.B.O.A School and Junior College, Chennai, India (CBSE)	X (94.6%)	

Field work and teaching Experience

- Runs a counselling and training centre, Vidyaansh Counselling and Training Services, offering various training modules and counselling services to institutions
- Worked as a school counsellor for the classes XI and XII in Indira National School, Pune and designed life skill modules in the academic years 2016-2018
- U Worked as a French teacher in Indira National school, Pune in the academic year 2016-2017
- Worked as a French teacher for two years in Union Christian school, Chennai for classes XI and XII in the academic year 2014-2015
- □ Five years of experience in teaching French for school students from classes VI to XII and college students
- Six months of experience in taking remedial classes for college students in Sociology
- One year of experience in taking remedial class in French for college students
- □ Interned in "SV Home For the Aged" for two months in the year 2014
- □ Interned in the Non-Governmental Organization "The Banyan" for 250 hours in the year 2012-13

- Later Interned in the N.G.O "Marialaya" for 249 hours in 2013
- Interned in the N.G.O "Aruwe" and was placed in the Directorate of Social Defense in the year 2013-14.Worked for 240 hours in the Child Welfare Committee and boys and girls correctional home
- □ Interned at "East West Center for Counselling" during Apr-May 2011, organized, developed and trained in life skills for adolescents

Awards & Recognitions

- Guest speaker at premium institutions like Stella Maris, LIBA
- Qualified for Junior Research Fellowship and cleared National Eligibility Test, December 2013
- **D** Recipient of the Best Outgoing Student Award in the department of Social Work 2012-14
- Recipient of Gold medal in the department of Social work 2012-14
- Received the Sister Christine gold medal and Tmt Venkatammal silver medal in Sociology and a cash award
- **D** Recipient of the Best Outgoing Student award in the department of Sociology for the year 2009-12
- Dobtained First Rank in French in Stella Maris College in the year 2011-12 and 2010-11
- □ Won first place in essay writing competition and third place in collage in the intra departmental culturals in the department of social work in the year 2012
- Won second place in quiz in the intradepartmental fest "Meads Meet" conducted by the department of Sociology, Stella Maris College
- □ Won second place in Creative writing French competition in "Kaathadi 2010", interdepartmental college fest at Stella Maris College
- □ Won the first place in three consecutive years 2001-03 in French Elocution competition in S.B.O.A School and Junior College

Extra-Curricular Activities

- Content developer and Presenter for Youtube channel "Self-Fix" (<u>Youtube Link</u>)
- **D** Recipient of the Alternative media skills training conducted by NACO in the year 2012
- Derticipated in the training program "Enhancing Employability" at Stella Maris College in the year 2011
- □ Part of the documentation committee for many events in College like rural camp, street theatre, international conferences and endowment lectures
- **D** Reading books and writing are my interests

Languages Known

- □ English Read, Write, Speak
- □ French Read, Write, Speak
- Tamil Read, Speak

Referrals

- Dr. J. Maria Agnes Sasitha, M.A., M.Phil., Ph.D .H.O.D, Sociology, Stella Maris college <u>sasitha@hotmail.com</u>
- Ms. Mary Shantha Joseph, M.A., M.Phil., Faculty, Psychology, Stella Maris College <u>Shenthe@hotmail.com</u>
- Ms. Lora Deva Prasna M.A, Faculty, Social Work, Stella Maris College <u>laurajoseph.smc@gmail.com</u>



Dr. P. Madhu Malar

BPT., MIAP., MD(Acu) M.Sc (Psy) MBA., BIAMS., DNHE., DMLT

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★ Meaningfully engages them on various

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- 🖌 Soft Skill Trainer
- 🛧 Public Speaker
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- Acupuncturist
- Psychologist
- **Fitness Trainer**
- Career Guide





madhumalar.motivation@gmail.com



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C L Baid Mehta **College of Pharmacy**



Kumararani Meena Muthiya, College



Govt. School Chennai



Gojan College of **Teachers Education**



Vellammal international School



Annai Violet Arts & Science College



Shri Chandraprabhu Jain College

About Our CEO.



C RaviKumar, affectionately known as Ravi in the friends circle, CEO of CRK Financial Solutions. Ravi is a qualified Financial Consultant, with commendable experience. He earned his clients, just through the word of mouth reference from the people whom he served to their best satisfaction. An able advisor who has a customer angle and always believe to Find Product for the customers need, and not searching the customers for the products. He plays a vital role for the customers as their Fund Manager, Asset Manager, Advisor, and Portfolio Manager and now with a client base of 3500+ customers managing the asset worth of 450 crores.

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Demat Account & Trading Account

INCOME TAX: Applying of PAN Card, IT filling, Tax planning OTHERS : Non-Convertible Debentures. NPS

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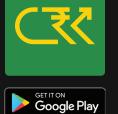
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PROFILE

BHARATHY VARADARAJ

OPTIMISTA TRAINING & DEVELOPMENT INDIA PVT LTD HP: +91 98842 14440 Email: <u>bharathy@optimista.in</u>

A versatile and vibrant person, who uses her bold and positive outlook towards life in successfully bringing an attitudinal change among the people around her. Her "Never say die" attitude and belief in moral values has been a beacon for many in the BPO, IT & ITES, and logistics industries and also among many entrepreneurs.

She is a post graduate in Physics with more than 19 years of experience. She has held managerial positions and handled various projects in many companies before entering the field of training and facilitation.

She is an NLP practioner, trainer, facilitator and an executive coach. She started mentoring people to bring about a change in their lives and she is successful in bringing an attitudinal change in the people around her. She has gained various certifications nationally and internationally to equip herself as a trainer. She is also a certified Executive and Life coach under the governing body of Certified Coaches Alliance (CCA), USA.

She has conducted various training programmes for Corporates such as Sterling & Wilson, William Hare India Pvt Ltd, Willoesch India Pvt Ltd, Chain Sys, Synergy Freight Systems, CHENSAA,L&T Infotech, CPCL, LIC of India, Oriental Insurance, BHEL, Dentistree, Tamil Nadu State Electricity Board, ITC Park Sheraton, Hotel Ambica Empire, Hotel Athithi Inn Pondicherry etc. to name a few. She is also a regular faculty in most of the nationalized banks like Indian Bank, Indian Overseas Bank, IDBI Bank. She is an empanelled faculty in the Tamilnadu Electricity Board and The Indian Institute of Chartered Accounts. She has also been the training director for BNI for three consecutive years which is a platform exclusively for Business Entrepreneurs.

She has also conducted various soft skills training program in various colleges such as Stella Maris College for Women, Ethiraj College for Women, Tamil Nadu Agricultural University – Coimbatore, Bharathiyar Arts and Science College for Women, Salem.

She is the creator of the program "Budding Leaders" which aims at grooming teenagers. She regularly conducts public workshops to empower individuals and the takers for her one-on-one coaching are many.

She is also the Co-Founder and Director-Training of Optimista Training & Development India Pvt Ltd, which is an IT Development and Training Company.

Her quest for knowledge never stops and that made her pursue law. She creates awareness among people on various aspects of law. As a lawyer, she firmly believes that people will become more responsible citizens if they are aware of the law of the land. Her keen interest in handling POSH training has helped to create awareness among the female employees of various organizations.

She is happily married to Varadaraj and has two children Mukesh and Thanush.

Her personal motto in life is "Happiness is a state of mind which comes from within".

GST Certificate



Government of India Form GST REG-06 [See Rule 10(1)]

Registration Certificate

Registration Number : 33BRTPR8718P1ZM

1.	Legal Name		KUCHANAPA	ALLI RAJAKU	MARI		
2.	Trade Name, if any		MERU CONSULTING				
3.	Constitution of Business		Proprietorship			-	
4.	Address of Principal Place of Business		FIRST FLOOR, PLOT NO 13 FLAT NO S1, VANASAKTHI NAGAR, VIVEKANANDHA NAGAR, KOLATHUR, Chennai, Tamil Nadu, 600099			ANASAKTHI THUR, Chennai,	
5.	Date of Liability		08/01/2022				
6.	Period of Validity	From	08/01/2022	То	Not Applicable		
7.	Type of Registration		Regular				
8.	Particulars of Approving Aut	thority	Tamil Nadu				
Signat	ure	Signatur Digitally si SERVICE Date: 2022	e valid gned by 05 GOO S TAX W2TWORk 2.01.21 11:00:53 I	DS AND K(4) ST			
Name		Authoriz	zed Signatory				
Design	nation	Proper O	Officer				
Jurisdi	ictional Office	VILLIV	AKKAM				
9. Dat	e of issue of Certificate	21/01/20	22				
Note:	The registration certificate is rec	quired to b	be prominently	displayed at all	places of business	in the State.	

This is a system generated digitally signed Registration Certificate issued based on the approval of application granted on 21/01/2022 by the jurisdictional authority.



GSTIN33BRTPR8718P1ZMLegal NameKUCHANAPALLI RAJAKUMARITrade Name, if anyMERU CONSULTING

Details of Additional Places of Business

Total Number of Additional Places of Business in the State

0

95



GSTIN Legal Name Trade Name, if any

33BRTPR8718P1ZM KUCHANAPALLI RAJAKUMARI MERU CONSULTING

Details of Proprietor

1



Name Designation/Status Resident of State

KUCHANAPALLI RAJAKUMARI PROPRIETOR Tamil Nadu

UDYAM-MSME Certificate

Print : Udyam Registration Certificate

स्लिमेच जच्मे सल्पमेच जच्मे	M		भारत सरकार ernment of Inc ुएवं मध्यम उद्यम Small and Mec	मंत्रालय	सूक्ष्म , लघु एवं मध्यम Micro, SMALL & MEDIUM ENTER		
	RE		DYAM ION CE	1 RTIFICATE			
	Ou m	r small hands to ake you LARGE					
UDYAM REGISTRATION NUMI	BER		UD	YAM-TN-02-0105184			
NAME OF ENTERPRISE			N	IERU CONSULTING			
TYPE OF ENTERPRISE *		MICRO					
MAJOR ACTIVITY				SERVICES			
SOCIAL CATEGORY OF ENTREPRENEUR				SC			
NAME OF UNIT(S)		S.No. 1 Meru Consulting		Name of Unit(s)			
OFFICAL ADDRESS OF ENTERP		Flat/Door/Block No. Village/Town Road/Street/Lane State Mobile	Kolathur l Kolathur (TAMIL NADU l	Name of Premises/ Building Block City District Email:	KRS Kings Park Vanasakthi Nagar Chennai CHENNAI , Pin 600099 rameshkollu@yahoo.com		
DATE OF INCORPORATION REGISTRATION OF ENTERPR				21/01/2022			
DATE OF COMMENCEMENT PRODUCTION/BUSINESS	OF						
NATIONAL INDUSTRY CLASSIFICATION CODE(S))	SNo. NIC 1 70 - Activities of head or consultancy activities	2 Digit ffices; management	NIC 4 Digit 7020 - Management consultancy activities	NIC 5 Digit 70200 - Management consultancy activities	Activity Services	
DATE OF UDYAM REGISTRAT	ION			31/01/2022			
* In case of graduation (upward/reverse) 26.06.2020 issued by the M/o MSME. Disclaimer: This is co For any assistance, you may cont	omputer ger	-		s will be availed as per the provisi //udyamregistration.gov.in & Date of		E) dated	
1. District Industries Centre:	CHENNAI	(TAMIL NADU)			BE A		
2. MSME-DI:	CHENNAI	(TAMIL NADU)	-		BE A CHAMPI with the	ON	

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Ministry of

Print : Udyam Registration Certificate

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भारत सरकार

Government of India

सूक्ष्म, लघु एवं मध्यम उद्यम MICRO, SMALL & MEDIUM ENTERPRISES

सूक्ष्म, लघु एवं मध्यम उद्यम मंत्रालय

Ministry of Micro, Small and Medium Enterprises

Udyam Registration Number : UDYAM-TN-02-0105184

Type of Enterprise	MICRO	Major Activity	Services
Type of Organisation	Proprietary	Name of Enterprise	Meru Consulting
Owner Name	SMT KUCHANAPALLI RAJAKUMARI	PAN	BRTPR8718P
Do you have GSTIN	Yes	Mobile No.	9840205375
Email Id	rameshkollu@yahoo.com	Social Category	SC
Gender	Female	Specially Abled(DIVYANG)	No
Date of Incorporation	21/01/2022	Date of Commencement of Production/Business	

Bank Details

Bank Name	IFS Code	Bank Account Number
ICICI	ICIC0006023	602301522001

Employment Details

Male	Female	Other	Total
1	0	0	1

Investment in Plant and Machinery OR Equipment (in Rs.)

S.No.	Financial Year	Enterprise Type	Written Down	Exclusion of cost of Pollution Control, Research & Development and Industrial Safety Devices	Net Investment in Plant and Machinery OR Equipment[(A)- (B)]	Total Turnover (A)	Export Turnover (B)	Net Turnover [(A)-(B)]	Is ITR Filled?	
1	2019-20	Micro	0.00	0.00	0.00	0.00	0.00	0.00	No	NA

Unit(s) Details

SN	Unit Name	Flat	Building	Village/Town	Block	Road	City	Pin	State	District
1	Meru Consulting	Plot No 13	KRS Kings park	Vanasakthi Nagar	Flat S1	Kolathur	Chennai	600099	TAMIL NADU	CHENNAI

Official address of Enterprise

Flat/Door/Block No.	S 1	Name of Premises/ Building	KRS Kings Park
Village/Town	Kolathur	Block	Vanasakthi Nagar
Road/Street/Lane	Kolathur	City	Chennai
State	TAMIL NADU	District	CHENNAI , Pin : 600099
Mobile	9840205375	Email:	rameshkollu@yahoo.com

National Industry Classification Code(S)

SNo.	Nic 2 Digit	Nic 4 Digit	Nic 5 Digit	Activity
	70 - Activities of head offices; management consultancy activities	7020 - Management consultancy activities	70200 - Management consultancy activities	Services

Are you interested to get registered on Government e-Market (GeM) Portal	Yes
Are you interested to get registered on TReDS Portals(one or more)	No
100	

https://udyamregistration.gov.in/PrintApplication.aspx?fudrn=xsqww96suYCilQ9fx942nA==

2/3/22, 9:50 AM

Print : Udyam Registration Certificate

District Industries Centre	CHENNAI (TAMIL NADU)
MSME-DI	CHENNAI (TAMIL NADU)
Date of Udyam Registration	31/01/2022
Date of Printing	03/02/2022

NSIC Vendor Enlistment

33 DM

एन एम आई में

NSIC

राष्ट्रीय लघू उद्योग निगम लिमिटेड THE NATIONAL SMALL INDUSTRIES CORPORATION LIMITED

(A Government of India Enterprise)

SISMO. SOHOOOR9

Date: 19/04/2022

Branch Office : NSIC SC ST HUB Office no 65/1, GST Road, Guindy, Chennai-32 Ph: 48631200 Fax: 48631200 Email : nsshochen@nsic.co.in Website : www.nsic.co.in

GOVERNMENT PURCHASE ENLISTMENT CERTIFICATE

Certificate (Valid From 19/04/2022 to 18/04/2023)

Ref.No NSIC/GP/SCH/2022/92238

Factory Address: 1 .PLOT NO.13, S1 BLOCK, KRS KINGS PARK. VANASAKTHI NAGAR, KOLATHUR, CHENNAI, TAMILNADU -600099

M/s. MERU CONSULTING PLOT NO.13, S1 BLOCK, KRS KINGS PARK, VANASAKTHI NAGAR, KOLATHUR, CHENNAI, TAMILNADU- 600099

Name of the Proprietor KUCHANAPALLI RAJAKUMARI **Constitution:** Proprietorship

Udyam Registration Number UDYAM-TN-02-

Enterprise Social Class: SC Special Category: Women

0105184

GOVERNMENT PURCHASE REGISTRATION NO: NSIC/GP/SCH/2022/0049012

Monetary Limit: ₹ 5 lakhs (₹ Five Lakh Only)

MSEs registered with NSIC are exempted from deposit of Earnest Money irrespective of value of Monetary Limit. Your name has been registered as a MSE Unit eligible for participation in the Central Government Store Purchase Programme as per the Single Point Registration Scheme for the following Item(s)/Store(s)/Service(s).

	Name of the Store(s)/	Specification(s)	Qualitative Capacity	Quantitative Capacity
Ch	Service(s)			P.A. COST SUNS
762	Contraction of the second of the second second			

"As per List Attached" (3 item only)

Disclaimer:-1. The purchasing agencies are advised to satisfy themselves with the store details in the certificate while doing the Technical Evaluation stage before placing the tender/order on the units, certified by NSIC. 2. This certificate will be valid subject to compliance of definition (Composite criteria of investment and turnover for classification of Micro, Small Enterprises as per MSMED Act).

Certificate (Valid From 19/04/2022 to 18/04/2023)

ANNEXURE TO GOVERNMENT PURCHASES ENLISTMENT CERTIFICATE

NO. NSIC/GP/SCH/2022/0049012 D.T. 19/04/2022 ISSUED TO M/s. MERU CONSULTING, TAMILNADU

> J.ANANTHA NARAYANA PRASAD **Branch Manager** The National Small Industries Corp.Ltd. (A Govt. Of India Enterprise) The National SC-ST HUB No.65/1, GST Road, Guindy, Chennai-32.

Authorised Signatory

M/s. MERU CONSULTING

ww.nsicspronlig

"Authenticity of the certificate can be checked through the web portal: www.nsicspronline.com"

m/appAdminited stationCertificatePageView.aspx?id=92238

103 CIN: U74140DL1955G01002481 1/2

टिप्पणी:-

- 1. एनएसआईसी की एकल बिन्दु पंजीकरण स्कीम के अंतर्गत पंजीकृत इकाइयाँ सूक्ष्म लघु एवं मध्यम उद्यम मंत्रालय, भारत सरकार, नई दिल्ली द्वारा दिनांक 26.03.2012 को जारी की गयी अधिसूचना, जो कि 01.04.2015 से अनिवार्य हो गई है ''सूक्ष्म और लघु उद्यमों के लिए सार्वजनिक उपापन नीति आदेश 2012'' के अन्तर्गत अधिसूचित किए गए निम्न लाभ पाने की पात्र हैं।
 - क. निःशुल्क टेण्डर।
 - ख. बयाना जमा राशि (ईएमडी) के भुगतान से छूट।

ग. टेंडर में भाग लेने वाले सूक्ष्म व लघु उद्यमों को एल-1+15% के मूल्य बैंड में उदृत दर करने पर कुल टेंडर वेल्यू का 20% तक अपेक्षित भाग की सप्लाई करने की भी सुविधा दी गई है लेकिन उसे अपनी दरें एल-1 पर रही गैर-सूक्ष्म एवं लघु उद्यम इकाई की दर तक अपनी दर कम करने पर ही यह सुविधा मिलती है।

घ. प्रत्येक केन्द्रीय मंत्रालय / विभाग / सार्वजनिक क्षेत्र के उपक्रम को अपनी कुल वार्षिक खरीद हेतु न्यूनतम 20% खरीद सूक्ष्म एवं लघु उद्यमों द्वारा उत्पादित उत्पादों या प्रदान की जाने वाली सेवाओं से किया जाने का वार्षिक लक्ष्य निर्धारित करना होगा। सूक्ष्म एवं लघु उद्यमों से 20% की खरीद की अपनी वार्षिक जरूरत में से 4% खरीद अनुसूचित जाति / जनजाति के स्वामित्व वाली इकाइयों से की जानीनिर्धारित / ईयरमार्क की जाएगी। तारीख 26.03.2012 के पब्लिक प्रोक्योरमेट पॉलिसी आदेश के अनुसार 01.04.2015 से प्रोक्योरमेंट का समग्र लक्ष्य अनिवार्य कर दिया गया है।

ड. उपरोक्त के अलावा, 358 वस्तुएं केवल एमएसई इकाइयों से ही खरीदी जाने के लिए भी आरक्षित की गई है।

- 2. प्रोविजनल प्रमाण पत्र, जिसकी की वैधता प्रमाण पत्र जारी होने की तारीख से केवल एक वर्ष की अवधि के लिए होगी, को छोडकर यह प्रमाण पत्र जारी होने की तारीख से दो वर्ष के लिए वैध है। पंजीकरण का नवीनीकरण दो वर्ष की अवधि के लिए प्रदान किया जाएगा। आपेक्षित शुल्क के साथ प्रमाण पत्र का नवीनीकरण कराने के लिए आवेदन पत्र प्रमाण पत्र वांछित दस्तावेज सहित प्रमाण पत्र की समाप्ति के तारीख से छः माह पूर्व जमा किया जाए।
- 3. एनएसआईसी को यह पूरा और नितांत विवेकाधिकार होगा कि एनएसआईसी अथवा किसी दूसरे सरकारी विभाग की किन्हीं देय राशियों के भुगतान न करने की स्थिति में, तथा किसी सरकारी विभाग आदि से कोई प्रतिकूल रिपोर्ट प्राप्त होने पर, सरकारी आपूर्ति कांट्रेक्ट की शर्तों को न मानने, सामान की आपूर्ति करने में असफल रहने या घटिया सामान अथवा सेवाएं देने, आदेश को पूरा करने में जानबूझकर विलंब करने या मना करने, सरकारी खरीद प्रमाण पत्र में किसी प्रकार का हेर—फेर करने, जाली हस्ताक्षर, धोखाधड़ी, आवेदन पत्र में कोई महत्वपूर्ण सूचना छिपाने / गलत बयानी करने या फिर सरकारी खरीद प्रमाण पत्र प्राप्त करने के लिए प्रस्तुत दस्तावेजों में कोई सूचना छिपाने / गलत बयान करने और किसी दूसरे कारण आदि के लिए इस सूचीयन प्रमाण पत्र को रदद कर दें।

NOTES:-

 The units registered under Single Point Registration Scheme of NSIC are eligible to get the following benefits under "Public Procurement Policy for Micro & Small Enterprises Order 2012" as notified by the Government of India Ministry of Micro Small & Medium Enterprises, New Delhi vide Gazette Notification dated 26.03.2012, which has become mandatory w.e.f. 01.04.2015:-

a) Issue of the Tender Sets free of cost;

b) Exemption from payment of Earnest Money Deposit (EMD),

c) In tender, participating Micro & Small Enterprises quoting price within price band of L1+15 percent shall also be allowed to supply a portion of requirement by bringing down their price to L1 Price in a situation where L1 price is from someone other than a Micro and Small Enterprise and such Micro and Small Enterprise shall be allowed to supply upto 20 percent of the total tendered value.

d) Every Central Ministries/Departments/PSUs shall set an annual goal of minimum 20 percent of the total annual purchases of the products or services produced or rendered by MSEs. Out of annual requirement of 20% procurement from MSEs, 4% is earmarked for units owned by Schedule Caste /Schedule Tribes (as per PPP Order dated 26.03.2012 overall procurement goal mandatory w.e.f. 01/04/2015).

e) In addition of the above, 358 items are also reserved for exclusive purchase from MSEs.

- 2. The certificate shall be valid for two years from the date of issuance except in case of provisional certificate validity of which shall be for the period of one year only from the date of issuance. Renewal of registration shall be granted for a period of 2 years. The application for renewal of the certificate along with the requisite fee has to be submitted before six months of the expiry date.
- 3. NSIC has the sole and absolute discretion to cancel this Enlistment Certificate on receipt of adverse report from any Government Departments regarding noncompliance of terms of contract awarded, tampering with GP Certificate, forging of signatures, cheating, suppression/misrepresentation of material facts in the application of any document submitted for obtaining the GP Enlistment Certificate or in the event of any amount unpaid to NSIC or any other Government

J.ANANTHA NARAYANA PRASAD Branch Manager The National Small Industries Corp.Ltd. (A Govt. Of India Enterprise) 104he National SC-ST HUB No.65/1, GST Road, Guindy, Chennai-32.

Department or any other reasons etc.

4/19/22 5:33 PM

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NSIC

राष्ट्रीय लघु उद्योग निगम लिमिटेड THE NATIONAL SMALL INDUSTRIES CORPORATION LIMITED

Company Certificat

(A Government of India Enterprise)

Sr. Nos. No. 7573000172

 Branch Office : NSIC SC ST HUB Office no 65/1, GST Road, Guindy, Chennai-32

 Ph : 48631200

 Email : nsshochen@nsic.co.in

 Website : www.nsic.co.in

STORE DETAILS CERTIFICATE

PLOT NO 13, S1 BLOCK, KRS KINGS PARK, VANASAKTHI NAGAR, KOLATHUR,, CHENNAI, TAMILNADU-600099

Sno	Hame of octivites	Definition of Activity/ Service(s)	Quantitative Capacity/Services PA
1	CONDUCTING GENERAL MANAGEMENT TRAINING PROGRAM ON STRESS MANAGEMENT TIME MANAGEMENT PERSONALITY DEVELOPMENT WORK LIFE BALANCE TRAIN THE TRAINERS	TRAINING PROGRAMS	20 TRAININGS
2	RECRUITMENT SERVICES FOR HR, MARKETING & FINANCE	RECRUITMENT SERVICES	10-20 PERSONS APPROXIMATELY
	MANUAL PREPARATION ON HR MANUAL, SAFETY MANUAL TOTAL PRODUCTIVE MAINTENANCE(TPM)	MANUALS-TECH/ NON TECHNICAL	2 MANUALS

SGS India Pvt Ltd, Ambattur, Chennai Comments / Note (Optional):recommended

150 9001=2015

M/s. MERU CONSULTING

nsicspron

"Authenticity of the certificate can be checked through the web portal: www.nsicspronline.com"

Authorised Signatory

J.ANANTHA NARAYANA PRASAD Branch Manager The National Small Industries Corp.Ltd. (A Govt. Of India Enterprise) The National SC-ST HUB No.65/1, GST Road, Guindy, Chennai-32.

rationCertificatePageView.aspx?id=92238

CIN : U74140DL1955GOI002481

NSIC – MoU NSIC-TSC / MOU PTSP



Memorandum of Understanding

This Memorandum of Understanding ("MoU") is made on 4th November 2022, at Chennai by and M/s **MERU Consulting**, having its registered office at Plot No : 13, Flat No: S1, KRS Kings Park, Vanasakthi[®]Nagar Extn 2, Kolathur, Chennai 600 099 acting through its authorized signatory Smt K.Rajakumari, herein after referred to as "(PTSP) Professional Training Service Provider" which expression, unless its repugnant to the context shall mean and include its successors and permitted assigns of the First Part.

AND

NSIC-Technical Services Centre, Chennai (herein after referred as "NSIC-TSC") one of the technical services centres of The National Small Industries Corporation Ltd., a Government of India Enterprise under the Ministry of MSME, having its registered office at NSIC Bhawan, Okhla Industrial Estate, New Delhi-110020, which expression, unless repugnant to the context, shall mean and include its successors, assigns and authorized representative of Second Part.

ARTICLE 1

PURPOSE

- a) NSIC-TSC, Chennai is one of the Technical Services Centres of NSIC, engaged in imparting industry centric, demand oriented training for Skill/Entrepreneurship development to address the demand of skilled manpower of industry. Also, NSIC-TSC is offering services to the industries through its NABL accredited laboratories.
- b) MERU Consulting (PTSP) shall create and identify market for NSIC-TSC services, training & technologies and solutions etc. Provide marketing support for the short-term training courses, In-plant training, seminars / workshops at college and students engineering projects.

164, Amman Koil Street

Chennai - 600 001.

ARTICLE14

FORCE MAJEURE

Neither party shall be made responsible for an unexpected or uncontrollable event.

ARTICLE15

DURATION

The MoU shall be effective from the date of signing and it shall remain in effect for a period of **One year**. It may be renewed thereafter by mutual written consent.

ARTICLE16

INDEMNIFICATION

NSIC-TSC agrees to indemnify and hold harmless MERU Consulting and its offices, directors, employees, subsidiaries, holding companies, affiliates or agents ("indemnified parties") with respect to any claims, suits, actions, damages, expenses (including reasonable attorney's fees), obligations, losses, liens imposed or incurred by, or asserted against MERU Consulting, its successors or assigns, or any of the indemnified Parties, that may be made against MERU Consulting or Indemnified Parties with respect to any claims resulting from, or related to, the grant or this MoU.

In the same way, **MERU Consulting** agrees to indemnify and hold harmless **NSIC-TSC**, and it's offices, directors, employees, subsidiaries, holding companies, affiliates or agents ("indemnified parties") with respect to any claims, suits, actions, damages, expenses (including reasonable attorney fee), obligations, losses, lien imposed or incurred by, or asserted against **NSIC-TSC**, its successors or assigns, or any of the indemnified parties, that may be made against **NSIC-TSC** or indemnified parties with respect to any claims resulting from, or related to, the grant or this MoU.

The parties herein have agreed and signed this document on 4th Nov, 2022 as under as per above clauses.

In WITNESS WHERE OF the parties have here unto executed this MoU on the date, month, and year first above written.

For PTSP (K.Rajakumari) Proprietor Chennai Witness 1.

For NSIC –TSC (U.Venkatachalapathi) General Manager - SG <u>Witness</u>

~4/11/2022 2.

NSIC TECHNICAL SERVICES CENTRE THE NATIC'IAL SMALL INDUSTRIES CORPORATION LTD. (A GOVT. OF INDIA ENTERPRISE) SECTOR B-24, GUINDY INDUSTRIAL ESTATE EKKADUTHANGAL, CHENNAI - 600 032.

Page 5 of 5



Audited Statement 2022-23

Acknowledgement Number:212523340080623

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[Where the data of the Return of Income in Form ITR-1(SAHAJ), ITR-2, ITR-3, ITR-4(SUGAM), ITR-5, ITR-6, ITR-7 filed and verified] (Please see Rule 12 of the Income-tax Rules, 1962)				
AN				2023-24
		e e e e e e e e e e e e e e e e e e e	2011 M	
ame	KUCHANAPALLI RAJAKUMARI			
ddress	6/30,, Second Cross Street, Senthil	Nagar, Kolathur, 29-Tamil Nadu, CHENN		, 600099
atus	Individual	Form Number		ITR-3
ed u/s	139(1)- On or Before due date	e-Filing Acknowledgement Nu	mber	2125233400806
	ent Year business loss, if any		1	2 dans e a com
Tata	l Income	1999 - 1998 - Standard Strand Stra	2	4,81,88
	Profit under MAT, where applicable	· · · · · · · · · · · · · · · · · · ·	3	
Adju	sted Total Income under AMT, where applical	bie		4,81,88
	tax payable	e de la construcción de la constru Construcción de la construcción de la La construcción de la construcción d	5	18,15
Inter	est and Fee Payable		6	1 102 -
Tota	l tax, interest and Fee payable		7	18
Taxe	is Paid		8	18,15
	ax Payable /(-) Refundable (7-8)		. 9	(+)
	eted income as per section 115TD		10	1
Addi	tional Tax payable u/s 115TD	and the second s	11	
I	est payable u/s 115TE	1	- 20 	
	100 C		12	
10	ional Tax and interest payable	en a sa s	13	
Tax a (+) T	and interest paid		14	
(+) T	ax Payable /(-) Refundable (13-14)	1	15	(+)
icome Tax	Return submitted electronically on0	3-Jun-2023 18:14:50 from IP addr	ess 22	3.184.21.237
nd verifie	d by KUCHANAPALLI RAJAKUMA	RI having PAN BRTP	R8718P	on <u>08-jun-</u>
Aadha	using paper ITR-Verification Form /Election ar OTPmode	ronic Verification Code <u>7WGEUZ</u>	81RI	generated through
	Generated			

MRS. K.RAJAKUMARI

(Proprietrix: MERU CONSULTING) No: 6/30, SECOND CROSS ST, SENTHIL NAGAR KOLATHUR, CHENNAI-600099

BALANCE SHEET AS AT 31 ST MARCH 2023

LIABILITIES	Rs	ASSETS	Rs
<u>Capital-MRS. K.RAJAKUMARI</u> (As per Schedule)	5282873	<u>Fixed Assets</u> (As per Schedule)	4074249
		<u>Current Assets</u> Deposits/Investments TDS (income-tax) Sundry Debtors Cash at Icici bank Cash in hand	986476 17555 7130 10932 186531
	5282873		5282873



V. RAVI, B.COM., FCA., ACS., Chartered Accountant, M.No. 220562 51/2, (Old No. 26), First Main Road (West), Shenoy Nagar, Chennai - 600 030.

0

MRS. K.RAJAKUMARI

(Proprietrix: MERU CONSULTING) No: 6/30, SECOND CROSS ST, SENTHIL NAGAR KOLATHUR, CHENNAI-600099

PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31.03.2023

PAR	TICULARS	Rs		PARTICULARS	Rs
	elling & Conveyance	60000 41170	Ву	Service charges recd	205500
	airs & Maintenance	5862		Other income	
	ellaneous Expenses	2774	"	Capital gain on sale	
	reciation	7504		of shares	355564
" Net	profit	481883	"	Dividend recd	38129
		599193			599193



V. RAVI, B.COM.,FCA.,ACS., Chartered Accountant, M.No. 220562 51/2, (Old No. 26), First Main Road (West), Shenoy Nagar, Chennai - 600 030.

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MRS. K.RAJAKUMARI

(Proprietrix: MERU CONSULTING) No: 6/30, SECOND CROSS ST, SENTHIL NAGAR KOLATHUR, CHENNAI-600099

Schedule of Fixed Assets

Total Fixed Assets	4081753	0	4081753	0	7504	4074249
Air Conditioner	33869		33869	15%	5080	28789
Furniture & Fittings	24239		24239	10%	2424	21815
House Property	4023645		4023645			4023645
Name of Asset	Opening balance	Additions	Total value as on 31.03.2023	Depn Rate	Depreci ation	Closing balance

Capital Account- K.RAJAKUMARI

Opening balance as on 01.04.2022 Add:Net Profit for the year

Less :

Drawings Closing balance as on 31.03.2023

<u>Amount</u> Rs 5084629 481883 5566512

283639 **5282873**



V. RAVI, B.COM., FCA., ACS., Chartered Accountant, M.No. 220562 51/2, (Old No. 26), First Main Road (West), Shenoy Nagar, Chennai - 600 030.

V

Advisors and Consultants

ADVISORS AND CONSULTANTS

- K.RAJAKUMARI
- K.RAMESH
- P.DURAISAMY
- DR K.V. DORAI
- C.SUNDARAM
- B. ISAAC
- J. MUNITATHNAM
- N.SANJEEVAYYA
- K.AKHIL
- C. SUNDARAM

<u>K Rajakumari</u>

Name: K Rajakumari

Age: 51 years

Designation: Proprietor, MERU Consulting

Educational Qualifications

1989-92: B.A.(Eco), KVR Government College, Sri Krishna Deva Raya University, AP

2002-05: B.Ed., IGNOU, New Delhi

2005-07: M.A.(Eco), University of Madras (DE)

Work Experience

1999- 2006 Teacher, Singaram Pillai Government High School, Chennai

2007 - 2020 : HR Manager, Kavitha Exports

Nature Of Duties

- Maintained optimal staffing levels by tracking vacancies and initiating recruitment and interview processes to identify qualified candidates.
- Handled on-boarding process for newly hired employees, which included distribution of all paperwork.
- Addressed employee conflicts with appropriate urgency, following all corporate procedures. Coordinated technical training and personal development classes for staff members.
- Oversaw hiring, staffing and labor law compliance. /Oversaw exit interviews and off-boarding process for resigned and terminated employees.
- Structured compensation and benefits according to market conditions and budget demands.
- Collaborated with legal and compliance teams to review paperwork, obtain feedback, and procure available information for new training processes.
- Organized company-wide events designed to boost employee morale.
- Collaborated with entire human resource department to discuss new ways to recruit top talent.
- Updated HR database with new employee information, changes in benefits and other details.
- Advocated for staff members, helping to identify and resolve conflicts.
- Collected and analyzed information to monitor compliance outcomes and identify and address trends of non-compliant behavior.
- Reduced expenses by analyzing compensation policies and implementing competitive programs while ensuring adherence to legal requirements.
- Improved organizational filing systems for confidential employee records, resulting in improved accessibility and efficiency.
- Pre-screened resumes prior to sending to corporate hiring managers for consideration.
- Improved office efficiency by effectively managing internal communications and correspondence.

Contact Address :

Plot No: 13, FlatNo: S1, KRS Kings Park, Vanasakthi Nagar Extn 2, Kolathur, Chennai 600099

E-Mail : rameshkollu@yahoo.com

Contact Number: 8939201649



<u>K Ramesh</u>

Name : K.Ramesh

Age: 60 years

Designation: Director, MERU Consulting

Educational Qualifications

1979-84: B.E., Mechanical Engineering, Anna University

1987-88: PGDMM Annamalai University

1995-98: MBA, University of Madras

2013-14: PGADR NALSAR, Hyderabad

2012 15: LLB, Yogi Vemana University, Kadapa, AP

Work Experience

1985 - 2000: Manager, Marketing, CPCL

2001 - 08: Senior Manager HR -Personnel and Training- CPCL

2009-12: Chief Manager, TPM/ISO, CPCL

2012-15: Chief Manager, Materials and Contracts, CPCL

2016-18 : Chief Manager, ETP/ TTP, CPCL

2019-21 : General Manager (Admin& Legal)/ CGM- HR, CPCL

Managerial Courses Attended

IIM B,XLRI,ASCI,IFMR,CII,MDI,AIMA,IE,/FIE,IMM

Address:

Plot No: 13, Flat No: S1, KRS Kings Park, Vanasakthi Nagar Extn 2, Kolathur, Chennai 600099

e-mail:rameshkollu@yahoo.com

Contact::9840205375

P. DURAISAMY, B.A.,B.Lib Sci, M.A.(His),M.A.(Pub Adm), PGD(HR)

MERU CONSULTING, Chennai



Work Experience

A service of 35 years in State, Central Government offices and Public Sector Companies.

To mention a few, worked with

- Ministry of Education and Social Welfare at New Delhi;
- Indira Gandhi Centre for Atomic Research at Kalpakkam.
- Chennai Petroleum Corporation Ltd. (CPCL), Chennai as Senior Manager Personnel & Administration, Training & Development,

Career Achievements

- Awarded Fast track promotion in 1991, for commendable performance in the Dept. of Administration at CPCL
- Organised various training programmes, while at the Dept. of HRD, CPCL
- Held the posts of Secretary and Vice President in the Officer's Association of CPCL, marked by active involvement in various negotiations with the Management.

Significant Achievements

- Nominated by the Governor of Tamil Nadu, as Senate Member, University of Madras.
- Elected as Member to the Academic Council, University of Madras.
- Recipient of the prestigious 'Award of Best Alliance Group Service Project (2018-2019) by the Association of Alliance Clubs International District 160, Chennai

Skills & abilities

- Inter-personal skills
- Communication skills
- Resource speaker in the areas of motivation, communication, team building & leadership, personality development, leading a successful life, exploration of inner self, empowerment of women, power of positive attitude, interpersonal skills, power of the conscious and sub conscious mind, time management, etc.
- Administrative skills
- Problem solving skills
- Lingual abilities in English, Tamil and Hindi.
- Creative writing skills in Tamil.

Personal strengths

- Staunch advocate of righteousness.
- Firm defender of the cause of the socially deprived.
- Fervent belief that the quality of a person's life is in direct proportion to one's commitment to excellence, regardless of the chosen field of endeavour.

Other credentials

• Spoke at various Senate and Academic Council meetings which were published by the University.

Short term courses/workshops /Attended

S.No	Course attended	Name of the institution
1.	Transport Management	National Institute of Industrial
		Engineering, Bombay.
2.	Human Resource Management for	Indian Institute of Management, IIM
	Non-Personnel Executives	Calcutta.
3.	Communication And Leadership	Anna Institute of Management, Chennai.
4.	Administrative Vigilance	Institute of Socio-Economic Research
		and Action, New Delhi.
5.	Executive Development Programme	Indian Institute of Management, IIM
	On 'Facilitating the Transition"	Bangalore.
6.	Cooperative Leadership	Refinery Engineering School of
		Training, Madras Refineries Ltd.
7.	Intensive Programme on Abstracting	National Institute of Small Industry
	and Indexing	Extension Training, Hyderabad.
8.	Management Course on Conservation	Indian Association of Special Libraries
	and Preservation of Documents in	and Information Centres, Calcutta.
	Libraries	

:

Presently occupied as

- Director, MERU Consulting
- Educational activities for school and college students in rural areas in TN
- Vice President Lions Club, Tambaram East
- President Residents' Welfare Association, Lakshmi Nagar

:

Address for Communication	: 9/11, Lakshmi Nagar I Street Alwar Thirunagar Annexe Virugambakkam Chennai - 600 087
Telephone (Res.)	:044-23774117
[Mobile]	:9841491921/9176571017

Page 2 of 2

Dr V Chinnadorai

Name : Dr V Chinnadorai

Age: 65 years

Educational Qualifications:

- B.A. (Economics) University of Madras/Year of passing 1977
- M.A. (Economics) University of Madras/ Year of passing: 1980
- LLB-University of Bangalore-2001
- FGADR -NALSAR , Hyderabad- 2016
- + Ph.D in HRD University of Madras- 1993-95

Work experience

1979 to 81: Supt at Ministry of Labour, Dept of Employment and Trg, Govt of India, New Delhi

1981 to 82: Sr Supt at Directorate of Medical Edn/ Department of Health/Govt of Tamil Nadu

- 1983 to 85 : Off Supt, Administration Department, CPCL
- 1986 to 87: Senior Office Superintendent-HR Corporate Admin, CPCL
- 1988 to 90 : Senior Office Superintendent HR Personnel and Welfare, CPCL

1991 to 92 : Senior Office Superintendent - HR Training, CPCL

- 1996 to 98 : Officer- HR Training and Development/Simulator, CPCL
- 1999 to 2001 : Officer ISO/Quality Circles, CPCL
- 2002 to 2005: Environment Department, CPCL

2006 to 2008: Sr Officer TTP/ETP/ CLM, CPCL

2009 to 2011: Sr Officer, CLM section CPCL

2012 to 2013 : Deputy Manager, R&D, CPCL

2014 to 2015 : Deputy Manager, HR General Administration, CPCL

2016 to 17 : Manager, HR Education and Training, CPCL

Training programs handled for NBFCs :

Team Building, Personality Development, Anger Management, Interpersonal Relationship, Work Ethics, Creativity and Critical Thinking, Personal Orientation, EQ and IQ, Leadership Management etc

Address:

Plot No: 13, Flat No: S1, KRS Kings Park, Vanasakthi Nagar Extn 2, Kolathur, Chennai 600099

Contact: 82486 08024

E mail address : drdoraikv@gmail.com



Isaac B



Contact

Address:

H. No -3/48, Nehru Street, Lakshmi Nagar, Kolathur, Chennai-600099 Tamil Nadu

Phone: 94440 67348

E-mail: isaac1962@gmail.com

Personal Details

Birth: 08-02-1962 Marital Status: Married

Key Skills:

- Recruitment
- HR Policies
- HR Development Initiatives
- Meeting MoU HR Targets
- Handling Employee Relations
- All Establishment Matters
- Performance Management
- Statutory Compliance

HR Professional with over 30+ years of experience in Chennai Petroleum Corporation Ltd. Excellent reputation for handling Recruitment, Establishment, Policies, Industrial Relations, HR Development Initiatives, Employees Welfare, Compensation and Benefits Management. Retired as Deputy General Manager (HR) with effect from Feb-2022.

Key Responsibilities:

- Recruitment:
 - Manpower Planning / Rationalization
 - Recruitment of Workmen and Officers
 - Reservation Matters as per Presidential Guidelines
 - Liaison Officers for SC / ST / PwBD
 - Engagement of Apprentices

Establishment: •

- Pay Revision / Pay Fixation
- Employee Benefits viz. HRA, DA, Cafeteria, etc.,
- Transfers / Promotion
- e-Performance Management System
- Leave Management
- Retirement / Superannuation Benefits

Industrial Relations

- Settlements / Agreements with Union
- Disciplinary Actions
- Statutory Compliances
- Conciliations / Arbitration / Legal Cases

Polices

- Formation / Drafting of Policies
- Review of Policies periodically
- MoUs / Departmental Targets
- Board Notes / Approvals

HR Initiatives:

- \geq Mentoring / Reverse Mentoring
- Competency Mapping and Development Programs
- Employee Satisfaction Survey
- \succ People Capability Maturity Model (PCMM)
- Reward & Recognition

Training & Development:

- Identifying Skill Gap
- Training Need Analysis
- Internal / External Training
- Learning Management System

Professional Qualifications

Bachelor of Psychology – (Full Time) Andhra University.

M.A (Industrial Relations & Personel Management) – (Full Time) Andhra University

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J Munirathnam

Mr. Munirathnam is an aeronautical engineer with a post graduate diploma in Management. He has over 30 years of experience in the engineering field right from project management to operational management and establishment of strong organizations. He has worked in Germany, Holland, USA and India for leading companies and was involved in large projects for customers like Airbus, BMW, Renault, John Deere etc.

He has been associated with SAEINDIA since 2008 in various roles.

He is the Founder CEO of Javaji M Consulting, which focuses on cross border activities in Engineering Activities and also advisor board of few startups.

Some of the Professional Engagement.

Chairman of SAEINDIA Engineering Education Board Past Chairman of SAEINDIA Aerospace Board Past Chairman of SAEINDIA Bengaluru Section Past MC member of Indo-American Chamber of Commerce, Karnataka Branch. Founder President of Infinite- Association of Indian IT companies in Germany.

He is recipient of

- 1. Dr. KCG Excellence award for distinguished Alumnus from Hindustan Group of Institutions.
- 2. Outstanding Contribution to Education Award by Imperial Society of Innovative Engineers India.



Nakka Sanjeevayya

Gf 1, Kalyan Enclave APSEB Colony Seethammadhara Visakhapatnam 530013 Contact No. 7093930362 nakkasanjay61@gmail.com

About Me

Formerly worked as Manager in O\o Managing director Andhra Pradesh State Housing Corporation Limited, Amaravathi and rendered 38 years of good service without any remarks and worked with dedication and hard work with utmost satisfaction of my superiors.

Education

Masters

M.A. in Public Administration M.A. in Sociology

- Business Administration MBA in finance management
- Graduation Degree B.A.
- Intermediate HEC

Professional Qualifications and Affiliations

- Post Graduate Diploma in Computer Applications
- 2 years government certificate course in building construction and planning

Career Highlights

- Certificate of merit from Honourable Chief Minister of AP for the service rendered during Hudhud cyclone relief operations, 2014 .
- Certificate of merit presented by Honourable Deputy Chief Minister of AP for the meritorious service rendered with exemplary devotion to duty, 2015
- Certificate of merit from Respected Collector & District Magistrate of Visakhapatnam for the meritorious service rendered with exemplary devotion to duty, 2018.

Skills

- Letter corresponding
- Communication skills
- Leadership qualities
- Public relationships

Work Experience

January 2020 – January 2021 Manager APSHCL Amaravathi, AP.

June 2008 - December 2020 Assisstant Manager Admin APSHCL Warangal , Vijayanagaram & Visakhapatnam, AP .

June 1998 – May 2008 **Sr Accountant / Assisstant** APSHCL Vijayanagaram & Visakhapatnam , AP .

June 1990 – May 1998 Junior Accountant / Assisstant APSHCL Vijayanagaram , AP .

July 1983 – May 1990 **Technical Works Inspector** APSHCL Vijayanagaram , AP .

Computer Proficiency

Operating SystemsMicrosoft Windows

Software

- Word 2010
- Excel 2010
- Power Point 2010

Languages

- Telugu
- English

Personal Interests

- Book reading
- Gardening

- Walking and Yoga
- Meditation

Personal Details

Father's Name :Nakka Vanamayya (Late)Date Of Birth :January 25, 1961Gender :MaleNationality :Indian

Marital Status : Married Spouse Name : D Rameswari

Declaration

I, N Sanjeevayya, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.

N Sanjeevayya

N Sanjeevayya

Visakhapatnam , Andhra Pradesh September 20, 2022

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ramesh.akhil@outlook.com | Mumbai, India | +91 9962121501

EXECUTIVE SUMMARY

Senior Associate, Acuity Law LLP, Mumbai | B.A., LL.B. (Hons.), Gold Medal - Gujarat National Law University

Akhil is a Senior Associate at Acuity Law's Mumbai office. His focus areas include investment funds, private equity / venture funding and restructuring & insolvency. He has 4+ years' experience in his focus areas and advises clients based out of India, Japan, Singapore, and United Kingdom across varied industries such as agree-tech, retail, logistics, recruitment, and social media.

WORK EXPERIENCE

Senior Associate, Acuity Law LLP, Mumbai

Transactions and Compliance

- Advised Sreyas Holistic Remedies Private Limited, and its promoter and principal shareholder in the acquisition of securities by Kedaara Capital Growth Fund III LLP where the deal value was ~\$ 65 million.
- Identified various structures for a proposed acquisition of a promoter's minority stake in a private company in the recruitment sector; prepared structure note; advised the buyer on transaction documents and foreign exchange laws on downstream investment.
- Advised the lead investor in its ~\$9 million investment in a public company in the retail business during the pandemic; negotiated and drafted the transaction documents.
- Advised a family office in its proposed follow-on investment of ~\$1.02 million; negotiated and drafted the share subscription
 agreement and restated the shareholders agreement.
- Advised a global social media company on various corporate matters under Indian law related to their day-to-day operations in India such as employment contracts, service agreements and social media marketing.

Insolvency & Restructuring and Disputes

- Drafted legal opinion for a global logistics company on transmission of shares from a dissolved Hong Kong based entity to a Singapore based entity.
- Drafted proof of claim of ~\$25 million for a Singapore-based financial creditor against an Indian company undergoing
 insolvency resolution and liquidation process; advised on the role of a stakeholders' consultation committee under the
 insolvency law.
- Filed an appeal against the rejection of claims by the insolvency professional and liquidator on behalf of a financial creditor before the National Company Law Tribunal.

BARS AND COURTS

State of Tamil Nadu and Puducherry

EDUCATION

Gujarat National Law University

B.A., LL.B. (Hons.); Percentage: 64.71%; Recipient of Late Mr. Jayantilal H. Parekh Gold Medal 2020 for highest score in Media Law

CO-CURRICULARS

Publications (Author / Co-Author)

- Article titled 'Covid disruption: ESG investment catches on fast & is here to stay' published by <u>The Economic Times</u>, 06 September 2020.
- Article titled 'Response to Covid 19 and impact of insolvency law in India' published by INSOL International, July 2020 Issue No. 7.
- Article titled 'India: Rules Governing the Gig Economy' for the e-bulletin of the IBA Employment and Industrial Relations Law Committee (submitted for publication in September 2022).

Webinars

- Speaker: Webinar on '*Lifecycle of a shareholders agreement*' organized by Taxsutra, 18 April 2023
- Speaker: Webinar on 'Ordinance on Pre-Packs for MSMEs' organized by Taxsutra, 17 June 2021.

Courses

- Completed the certificate course in Distress M&A Deal and the Bankruptcy Code, September 2016.
- Completed the certificate course on European Union and Sports by Prof.Dr.Ian Blackshaw, February 2016.

AWARDS, RECOGNITION AND POSITIONS OF RESPONSIBILITY

- Part of the recruitment team at Acuity Law; represented Acuity Law at ALB India Law Awards 2022.
- Won 10+ awards as the keyboard player of the band 'Legally Blues' at various national and intra-university cultural fests; featured in <u>Catharsis Magazine's</u> March issue of 2017.
- Represented the Lawn Tennis team at the regional and intra-university levels.
- Convener, Music Club at Gujarat National Law University (2016 2018); Member, Social Media Team, SuperLawyer.in (2016 2017).



July 2019 – Present

2014-19

Name	:	C. SUNDARAM	
Father's Name	:	M. Chinnathambi	
Date of Birth	:	29 th June 1969	29
Nationality	:	Indian	
Marital Status	:	Married	8
Communication details	:	Phone: 9445910219 sundaramc@yahoo.com	

EDUCATIONAL SYNOPSIS

- Degree in B.Tech, CHEMICAL ENGINEERING (Bharathiyar University) 1991
- Diploma in INDUSTRIAL SAFETY (Annamalai University) 2005
- OHSAS 18001 (BV) 2009
- IOSH Managing Safety 2010
- NEBOSH OHS 2011

Experience Synopsis:

Company	Job Title	Period	No of years' experience
Worley India Private Limited (Formerly known as Jacobs Engineering Pvt Ltd) Refinery & Petrochemical Revamp Project & Shutdown. (CPCL & IOCL) PMC & EPCM	Safety Manager	Apr 2015 to till day	8+ years
Reliance Industries Limited - Jam Nagar, Gujarat Larsen & Toubro Limited INDIA	HSE Manager	Dec 2013 to Mar 2015	1 year & 2 Months
Abu Dhabi Polymer Company - ADNOC, (Borouge) Ruwais, UAE thro' Kharafi National LLC, Abu Dhabi – UAE	HSE Superintendent	Sep 2012 to Feb 2013	5 Months
KNPC – Mina Abdulla Refinery, Kuwait IMCO Engineering & Construction Company	Safety Engineer	Nov 2005 to May 2012	6 ½ Years
Manali Petrochemical Limited – Chennai, INDIA	Senior Executive Deputy Manager & Engineer- Production	Nov 1996 to Nov 2005	9 Years
SIP Industries Limited – Chennai INDIA	Senior Production & Engineer	Mar 1992 to Nov 1996	4 ¾ Years

Accolades: -

- Won "Significant Milestone Award-Global" (2017) for Project.
- Won "BeyondZero[®] Excellence Award-Global" (2018) for project
- Won "BeyondZero[®] Excellence Award-Global" (2018) for Individual
- Won "BeyondZero[®] Excellence Award-INDIA" region (2018) for Project
- CEO SOR award for Runners.

Responsibilities

Projects:

- Overall responsible for driving the HSE culture throughout the business and advising key business leaders on all aspect of HSE.
- Review and approve the contractor's project HSE plan, Job Hazard Analysis, Rigging plan, Safe Operating Procedures, and other safety documents as PMC.
- Interacted with Engineering team for the constructability review, transportation study, critical equipment lifting study, HAZID, etc.
- Prepared and maintain Worley project related Risk register, Health Risk & impact register, Journey Management Plan, Occupied facility sitting, regulatory HSE and other compliance register.
- Review all requirements to comply with HSE contractor requirement and applicable legislative HSE regulations.
- Review and approving contractor HSE plan, Job Safety Analysis, Rigging plan, Safe Operating Procedures, and other safety documents.
- Participate and lead safety committee meeting, frontline supervisor engagement program and leadership engagement program with all contractors and shared the updated safety concerns also ensure the corrective action are taken for the at-risk observation.
- Assisting and witnessing supervisors' Safety Task Assignment before staring their jobs.
- Conducting investigation of all near misses cases / incident & recommend appropriate corrective measures and the same communicate to the employees during their TBT.
- Conducting Behavioral Based Safety at the work site and providing their safe and at risk observation.
- Organize campaigns, competitions & other special emphasis programmes to promote HSE in the workplace.

Shutdown

- Turn around Shutdown HSE Plan, Action plan, HSE Manual prepared and the same implemented.
- Key Performance Indicator followed as per the client requirement and achieved the targets without any injury, Illness, and property damage.
- Task Risk Assessment (TRA) prepared for all the critical activities with concern departments through the walk down and implemented the same and achieved zero accident.
- Familiar and knowledge of permit to work (PTW) system. Ensured all work areas are safe for required work through visits to work sites during dangerous or potentially difficult work.
- Conduct Safety perception survey in operation plant through Behavior Based Safety to correct At-Risk behavior of employees, to impart on-site safety advice.
- Develops and conducts safety training programs, power point presentation in loss prevention which includes supervising practical exercises.
- Carried out regular comprehensive Safety audits, Inspections and safety checks of operation units assigned perform as focal point and report on a regular basis the progress of the closure of the identified gaps.

Maintenance

- Driving force in the organization of Health, Safety & Environment for proper Implementation.
- The process of conveying, imparting, and exchanging information by the two-way communication meeting arranging with company and client followed by preparing the Minutes of Meeting.
- Daily routine duties of walk-through inspection of the refinery units where work is being carried out ensure that conditions stipulated in the work permits are followed.
- Preparation of Work Permit Risk Assessment along with concerned department for all critical activities to identify of potential hazards and advice concerned personnel of mitigation measures to prevent Injury, Illness, property damage and environmental losses.

- A systemic Orientation Program is conducting for new employees / visitors and refresher training for existing employees as per the training matrix.
- Arranging safety promotional activities such as displaying of positive attitude safety posters, safety signs, banners, and publication of safety bulletin.
- As a SOLAR Observer, conducting (Safe Observation Lead to Accident Reduction) observation at the refinery units while working the employee and the same communicate to the safe / at risk behaviors.

Production

- Shift in charge.
- Monitoring and controlling of the plant with various DCS (HONEYWELL, YOKOGAWA CS 3000, YOKOGAWA CENTUM V, FISHER ROSEMOUNT RS3 and YOKOGAWA XL).
- Ensure standard operating procedures are being followed during the shift to carry out the routine operations of all major equipment.
- Supervising, trouble shooting and optimation of operating parameters to achieve and improve the target plant performance and quality of product.
- Responsible for planning, monitoring, control of all manufacturing activity and overall responsibility for manufacturing efficiency of shift.
- Prepared daily/ monthly report which is mainly consists of material balance and plant efficiency.
- Recording and creating detailed reports on employee attendance, production quality, production costs for the higher management
- Handling the operations of the DMW plant, induced Draft Cooling Tower System, chilled water and chilled brine system.
- Analyzing and solved day to day problems in the process and machineries.
- Operating knowledge about pressure and vacuum distillation columns, compressor, blowers, absorbers, rotary vacuum and leaf filters, various types of pumps, ejector system, HRT & RVDF.



MERU CONSULTING

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